

HUNTSMAN

ALUMNI MAGAZINE



Jon M. Huntsman
*envisions great things for
the School of Business*



Message from the dean...

By Douglas D. Anderson, Dean and Professor, Jon M. Huntsman School of Business

Welcome to the first edition of the *Huntsman Alumni Magazine*. Its predecessor, the *BottomLine*, first came out in fall of 1975. Dean Robert P. Collier wrote at the time, "The faculty and I now feel it is time to strengthen our communication with the business community by telling you what we are doing."

In the *Huntsman Alumni Magazine*, we intend to continue to strengthen our ties with the business community, with our alumni, with our friends, and with our students. In fact, the dramatic progress we are making now would not be possible if it were not for the foundation that has been laid by those who have gone before us. I think Dean Collier would be pleased, and even amazed, to see what is happening to the College of Business now.

Last December, we received an historic, \$25 million gift from Jon M. Huntsman, a giant in our community and an individual known throughout the world for business acumen, philanthropy, civic engagement and integrity. In his honor the university, its Board of Trustees and the State Board of Regents have renamed the College of Business after him. This is particularly significant to me, because I have long counted Jon as a friend I respect and admire. I am honored to serve as the first dean of the Jon M. Huntsman School of Business.

Most of the focus in the press has been on the \$25 million Jon donated to the school. This gift is a tremendous boost to us and will enable us to invest in our students in ways that will transform their education. However, we think that even more significant are the benefits that will accrue to the school from our continuing association with Mr. Huntsman and his name. Jon

knows what it takes to create a top-tier business school. For more than 20 years he has served as a member of the Wharton School's visiting board and he has been the chairman of that board for the last 10 years. During this time the Wharton School achieved global prominence. The *Financial Times* has recognized it as the top-ranked business school in the world. Jon's vision and commitment is inspiring, and you can read about it and his philosophy about giving in this edition of the *Huntsman Alumni Magazine*. Because we are at a transformational point in the school's history, we feel the time is right to change the name of the *BottomLine*.

A new name for our publication isn't the only tangible evidence of progress here at the Huntsman School of Business. When students return this fall, we will have completed a \$2.25 million renovation of the George S. Eccles Business Building.

"We are seeking out the visionaries among our alumni and friends who can see the benefits of truly becoming a top-tier business school."

We've also been doing some building in the lives of our students. In this issue you will read about the Huntsman Scholars Program, a new student experience that will be modeled after a similar program at the Wharton School of the University of Pennsylvania. Our students are learning to see the world differently as they travel abroad to talk and work directly with government, business, community and education leaders.

In the last edition we told you about students who traveled to Chile, Brazil and Peru. In this edition we will tell you about the academic voyage 22 students took as they visited Paris, Brussels and London. We'll show you how this travel fits with our rapidly evolving plans to better prepare our students to work in the interna-

tional marketplace and how it has laid the foundation for the Huntsman Scholars Program.

Our Shingo Prize for Operational Excellence is now establishing regional centers in Canada, England and Australia. This is a program that already has a tremendous reputation in the manufacturing industry, and the new centers will help us build the international reputation of the Huntsman School of Business.

You can also read about our new Field Studies program. Student teams work with real companies to solve their most difficult problems. Our new director, Mark Thomas, knows how to make this a successful experience for our students and how to amaze the firms that engage our student teams with top-quality results.

Also, in this issue there is a story about a student who recently graduated, but who did so with the help of a friend. Jimmy Jones, who is a quadriplegic, appreciated the support of a friend, Jake Anderson, who helped him get to his classes and take notes. We've all relied on friends and family who believed in us. We appreciate those who have not forgotten how much such assistance can mean.

When we count the gifts and pledges we have received so far in the Campaign for Utah State University, we have passed our \$33 million campaign goal. That does not mean, however, we have \$33 million in the bank ready to invest in our students.

Many of our gifts, including the Huntsman gift, come in over a period of several years. This will give us a good start, but if we truly want the Huntsman School to become a top-tier business school, it's going to take a strong infusion of additional capital at this critical point in the school's history. We are seeking out the visionaries among our alumni and friends who can see the benefits of becoming a top-tier business school. There's never been a better time to invest in our students and we know that if we work together, great things can happen.



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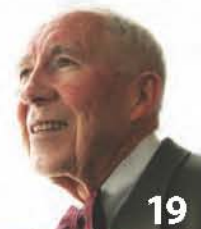
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The Huntsman Alumni Magazine is edited by Steve Eaton, the director of communications for the Jon M. Huntsman School of Business. It was also reviewed, filtered, analyzed, purified and homogenized by many others who try to keep Eaton out of trouble. The editing assistance of Mary Price, Maren Cartwright, Melissa Peterson and McKenzie Rees was especially helpful. The magazine was designed by Brian Clark of Brian Clark Design. The Huntsman Alumni Magazine also appreciates the design consulting services offered by students in Alan Hashimoto's advance graphic design class, which included Shannon Anderson, Melissa Golding, JongSoo Jeung and Greg Panfiloff. Steve Eaton may be reached at (435) 797-8640 or contacted by e-mail at steve.eaton@usu.edu.

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USU hosts major event, \$26 million donation announced



JON M. HUNTSMAN LEAVES TAGGART STUDENT CENTER WITH HIS SONS, DAVID HUNTSMAN, LEFT, AND GOV. JON M. HUNTSMAN, JR.

When Jon M. Huntsman came to Utah State University last December to make his big announcement, the university wanted everything to be perfect.

The program, the food, the place settings, the lighting, the video and the choir music had all been carefully planned. The visit would bring to the Utah State University campus Huntsman and his family, including Gov. Jon M. Huntsman Jr. Four apostles, President Boyd K. Packer, '53, Elder M. Russell Ballard, Elder L. Tom Perry, '49, and Elder Joseph B. Wirthlin, from the Church of Jesus Christ of Latter-day Saints were also in attendance.

That's to say nothing of the many local and state leaders who were among the 500 guests packed into the Evan N. Stevenson Ballroom. Feeding them all and putting together a program with multiple speakers that would go like clockwork and finish in about 90 minutes was no small task.

And yet the highpoint of the event, for many, was something that wasn't even planned. Outside of the ballroom, across the hall in the Sunburst Lounge was an overflow gathering of 400 students who watched the program live on a big screen. When the amount of the gift was announced, they cheered just as the people in the ballroom did.

When the program was over, however, they were not content to let the moment pass without making their presence known.

The students gathered outside the ballroom, crowding the hallway. As Jon M. Huntsman Sr. came out of the ballroom with President Packer, the students began to applaud. The applause continued as the Huntsmans made their way out of the building. The scene played out like the emotional ending to a powerful movie, but there was no script.

"We have the greatest students in the world," Dean Douglas D. Anderson said. "They made it clear to the Huntsmans that they understood what the donation was all about. Jon said he hopes that men and women from the Jon M. Huntsman School of Business will be people of integrity who demonstrate graciousness and kindness."

The event was unlike any before on the USU campus. It featured comments from Jon and Karen Huntsman, Gov. Jon Huntsman Jr., President Packer, USU President Stan Albrecht and Dean Anderson.

President Albrecht's speech was interrupted with a standing ovation as he began to explain that the gift would be \$26 million, with \$25 million going to the College of Business and about \$1 million going for scholarship support for the university's Armenian students.

"This truly is a most memorable day in the history of this university," Albrecht said. "Today's announcement will forever change our institution. We are deeply humbled by the opportunity to partner with the Huntsman family in building a school of business that will become one of our country's finest."

Gov. Huntsman talked about the importance of teaching students how to be competitive and ethical.

"As our next generation of students filter through these halls, they are going to learn all the great lessons of technology, of economic integration, of governance, but

students. He said the impact of the Huntsman's contribution "will be best measured in the lives of those who come here to study."

Dean Douglas D. Anderson said the gift represents a tipping point for the college.

"As we celebrate this milestone, in the history of the college, we are also celebrating the life of Jon M. Huntsman," Anderson said. "His biggest contribution to us this day may well be the gift of his name. During his extraordinary career his name has grown to represent integrity and excellence. As the school takes on his name, we will build our own reputation and

the last 25 years."

Jon Huntsman Sr. was introduced by his wife, Karen.

She told a story about attending a high school awards assembly led by Jon Huntsman when they were still in high school. She said at the end of the assembly he called up each of the school custodians, talked about them and presented each of them with a gift.

"The custodians opened those boxes with tears streaming down their eyes as Jon hugged each one of them and thanked them for making a difference in the student's lives," she said.

At the luncheon, Jon Huntsman said these events create "a sense of nervousness. It's a lot easier to slip a check under the door and run."

"Karen and I, together with our entire family, wish to express gratitude and thanksgiving for the magnificent opportunity to be affiliated with one of the finest institutions of higher learning in America, Utah State University," he said. "We are indeed sensitive and respectful to those who have gone on before us and provided a remarkable foundation and reputation for the College of Business."

He talked of the global changes now under way and said students must understand the role of emerging nations in this economy.

"Truly the School of Business on this beautiful and unique campus should strive to teach not only the latest, state of the art business practices, but the inculcation of ethics in all of its forms to ensure that each graduate is a man or woman of unquestioned integrity," he said. "At the end of the day our character, together with our charity, will determine our ultimate destiny."

View the Dec. 3, 2007, Huntsman announcement at www.huntsman.usu.edu/video. A video about the Jon M. Huntsman School of Business may be seen on the Huntsman School home page at www.huntsman.usu.edu, in the upper right corner of the page.

Photos by Adam Phelps



JON M. HUNTSMAN WATCHES HIS WIFE, KAREN, SPEAK AT THE DEC. 3 ANNOUNCEMENT.

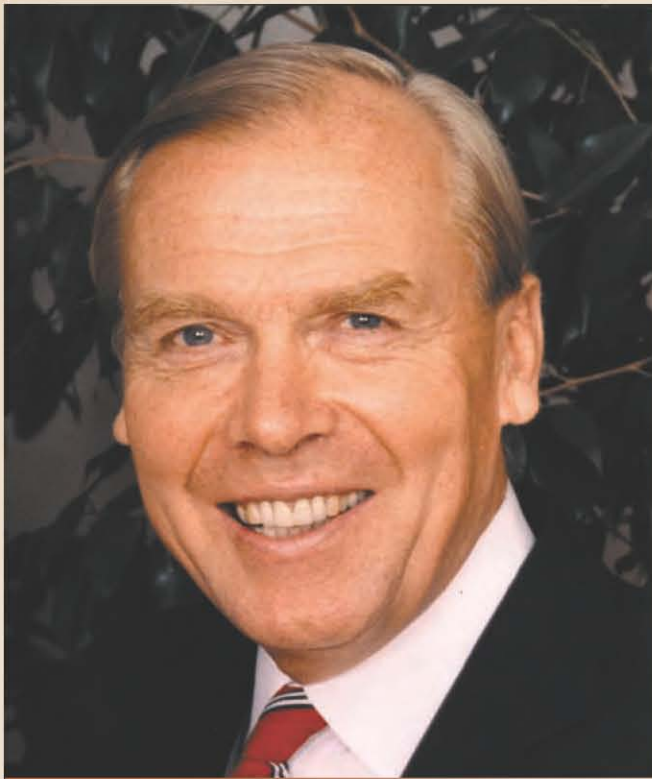
they darn well better learn the important messages of ethics as well," he said, "because if there is one thing in this world of globalization that will always provide that steady keel and steady ballast as a nation, as we move forward, it will be our sense of ethics and nowhere is this more important than in the business community."

President Packer talked of his time at Utah State and gave some advice to President Albrecht. He said that as they carefully decided where to invest the funds they should not lose sight of the struggling

raise the bar as we transform this college into what it will become tomorrow."

A former dean from The Wharton School of the University of Pennsylvania, Thomas P. Gerrity, also spoke.

"You are extraordinarily fortunate to have not just Jon's fortune behind you but Jon Huntsman, the man, behind you," he said, "because I can attest first hand that he knows how to build world-class business schools. Jon has been the key driver behind Wharton's move towards preeminence over



JON M. HUNTSMAN

Huntsman shares his vision

The College of Business got married last December.

Or, at least, one could get that impression when you hear Jon M. Huntsman talk about his feelings for the school that now bears his name. He said the Huntsman family had been considering making a large donation for some time.

“This marriage between our family and Utah State University has been discussed quietly and privately with different administrations for the past eight years,” he said.

While there have been strong leaders at USU over those years, Huntsman said he wanted to invest his money with the college when it was led by someone who shared his particular vision of what the Huntsman School of Business could become.

Huntsman said he knew the school would have to “increase both the size and the firepower of the faculty, and they would need to have programmatically more focus on quantitative and financial areas, internationalism and entrepreneurship.”

Huntsman said the school’s focus on ethical leadership, global vision and entrepreneurship have positioned it well to move ahead.

“We felt very keenly that when the time came to make this gift, that it was appropriate that there be the right leadership, both at the dean’s level and the presidential level, so they would share the same vision we had in respect to the ultimate mission of the business school,” he said. “We find the current president and the current dean to be men of remarkable vision.”

Huntsman said that for the school to realize its potential it will take time and team work.

“We think we are going from excellence to preeminence,” he said. “The preeminence will come in a period over the next several years as we, together with our alumni, contribute equal amounts of money and build Utah State’s new business school into a global giant. I don’t think there is any question that, working together, we can achieve that ultimate goal.”

Huntsman’s vision extends beyond the success of the school, however. It is focused on the type of graduates who will come from the Huntsman School of Business.

“First and foremost they should be men and women of integrity,” he said. “That is to say that their word is their bond; that in their business dealings, their handshake is as strong as a legal contract; and that they be people of high character. Too many business schools teach students to make money, but they don’t teach them to play fair and play by the rules. We want them to play fair and make money.”

Huntsman said he expects students to be “men and women of graciousness and kindness.” He also expects Huntsman graduates to have excelled academically.

“They should be able to compete with the brightest and best, produced anywhere in the world,” he said. “They should not take a back seat to anyone. They should enter the marketplace extremely well-equipped and well-trained with the best possible academic and technical

qualifications to compete with any institution of higher learning in the world.”

He wants students to know how to adapt and grow despite changing market conditions.

“Making money in today’s financial community and global economy is not difficult for most well-educated people,” Huntsman said. “I think sustaining your ability to make money, that’s a challenge.”

Huntsman sees the school benefiting with assistance from the Wharton School of the University of Pennsylvania, and even leaders at Harvard and Stanford.

“There’s no reason not to take the best business schools and have them help us,” he said. “Let’s learn from them. Let’s figure out how we can take the best models we can find anywhere in the world and inculcate them in our mission going forward.”

He sees the Huntsman School of Business training students to compete at a crucial time of change.

“We are entering such a critical age of business education between the nanotechnology on one hand and the flow of business to emerging nations on the other hand,” he said. “Where does America fit and, more critically, where does Utah State

University’s School of Business fit into this massive equation of change? If we do this right, we’ll fit right in the middle.”

When Huntsman spoke at USU last December he called the university one of the “finest institutions of higher learning in America.” He echoed the remark in a recent interview.

“There’s a remarkable atmosphere on the campus and the community in Logan,” he said. “The university has a sense of purpose. There is a remarkable quality of life there. These factors will all combine to help us make this business school one of the finest in the country.”



THE JON M. HUNTSMAN HALL, WHICH OPENED IN 2002, IS A \$140 MILLION BUILDING AT THE WHARTON SCHOOL OF THE UNIVERSITY OF PENNSYLVANIA.

Giving brings great rewards



HUNTSMAN WITH SCHOOL CHILDREN IN ARMENIA.

When Jon M. Huntsman went away to school at the University of Pennsylvania for the first time, he wore a polyester glow-in-the-dark suit.

He said the silver suit was advertised as a suit that would “glow in the dark so people could see you.” It cost him \$29.95, and it was accented by a bright red tie with a big yellow sun on it. His father bought him the tie for \$1.

“I went back there, and I couldn’t figure out why folks were always so positive and smiling and happy when they were around me,” he said, laughing to himself. “I realized they weren’t laughing with me, they were laughing at me.”

It’s easy to get the impression around Huntsman that he has not forgotten that there was a time in his life where just buying a suit and tie was a financial challenge. He hasn’t forgotten the time when his family shared a Quonset hut with eight other families. He has worked as a dishwasher, waiter and custodian. When he went to college, the suit he wore was the best he could afford.

A lot has changed since then. When interviewed recently in his large office that overlooks Salt Lake City, Huntsman did not come across as a wealthy man, but instead, as a man who has wealth. In fact, to hear

him describe it, one might get the feeling he’s just a steward over money that will all eventually go to worthy causes.

One might expect that someone who has proven so successful in business would become really engaged when talking about making money. In the interview, however, Huntsman was most passionate when he was talking about giving away money.

He said he recently spoke to a gathering that included 130 CEOs. He told them about King Tut and the wealth he accumulated. While there were stacks of gold by his side, it was not doing him any good, Huntsman said.

“The moral of that story, folks, is that you need to redistribute this in your lifetime because you can’t take it with you,” Huntsman said he told the CEOs. “You turn into bones.”

He said many people don’t realize the great reward that comes from giving.

“You’ve got to change your mindset to realize you just can’t be in a position where you’ve spent your entire life making money and then you don’t get to enjoy the remarkable inward pleasure of having people benefit from it,” he said.

Huntsman explained that giving money away can actually be more difficult than earning it. He said that in the 1970s the family realized it was contributing to more than 100 causes. Sometimes his foundation gets thousands of letters a week from people or organizations requesting help.

“You’d like to help everyone,” Huntsman said. “I’ve come to the conclusion that there are so many worthwhile and meaningful needs to be met and worthy causes to which individuals can contribute that it is very difficult to say this one is right and this one isn’t right -- they are all right. They are all good for somebody. They are all helpful to mankind, so you have to be selective within a very focused group of charitable causes that are all worthwhile.”

He said his family has decided its major donations will be related to health care or higher education. Focusing their giving, however, does not mean they are limiting it in any way.

The *Chronicle of Philanthropy* recently released a list of the nation’s top givers in 2007. It said that last year Huntsman donated \$750 million, which earned him the number two spot on the list. His lifetime humanitarian giving, including contributions to the homeless, the ill and the underprivileged, exceeds \$1.2 billion and has assisted thousands, both domestically and internationally.



ARMSTRONG SIGNS AUTOGRAPHS.

Recently, cycling champion and cancer survivor, Lance Armstrong, toured the Huntsman Cancer Institute with Jon Huntsman.

The Huntsmans have contributed or raised more than \$350 million for the Huntsman Cancer Institute. Huntsman previously funded USU's Huntsman Environmental Research Center and the David B. Haight Alumni Center. His collective gifts to colleges and universities alone exceed \$300 million.

In 2007, Huntsman donated about \$1 million to fund four-year scholarships for students from Armenia to attend USU. Huntsman's relationship with the Armenian people began after a devastating earthquake in 1988 left thousands homeless. Over the next 18 years, he contributed more than \$50 million to the Armenian people. He helped fund the production of reconstruction materials, the construction of a K-12 school

and a residential apartment complex in the village of Gyumri.

Huntsman said people often give him all the credit for the donations, not understanding that the family decides about contributions together.

"No man is an island and no man stands alone," he said. "I've got my wife, Karen. I've got some remarkable family members, children and grandchildren who all participate in the giving as a team. I think that's probably the one thing that is left out of most stories. It isn't a one-person gift, it is a family gift. And this gift (to USU) is from our family. I feel like all I am is a spokesperson for a family that truly has been blessed."

There seems to be no shortage of people who feel good about the principle of the wealthy sharing their money. Huntsman does not let the rest of us off the hook so easily. When he was making just \$350 a month, he shared \$50 of his salary with a neighbor in need. Even now he's found that small gifts can make a difference. He told a story of tipping a parking lot attendant \$100 and later learning that he was a University of Utah student who was close to dropping out of school. That money kept the student afloat, and he stayed in school and graduated.

"Any family can cough up \$10 or a hundred bucks," he said. "It doesn't take a lot of money to do that. There are just so many ways to develop a sense of joy and a love of life."

And just in case there is anyone who thinks Huntsman alone will offer every financial resource the Huntsman School will require to go to a new level, he made it clear that this can only be done if alumni and friends of the school are willing to contribute too.

Everyone needs to get the vision of what the school can become and work to see it realized, he said.

"The sky's the limit when we have that kind of cooperation."



A Legacy of Generosity

Left: Mr. Huntsman and his wife, Karen, founded the Huntsman Cancer Institute in 1995 to accelerate the work of curing cancer through human genetics. The Institute is now one of America's major cancer research centers dedicated to finding a cure for cancer, as well as a state of the art clinic and treatment center for cancer patients.



HUNTSMAN AND ARMSTRONG MEET PATIENTS.

Huntsman's global business started as a small entrepreneurial firm

There was a time when Jon M. Huntsman, who was born in Blackfoot, Idaho, had to work three jobs to help support his family while his father earned his doctorate at Stanford.

He is now the founder and chairman of Huntsman Corporation, a global chemical manufacturer.

Twenty-seven years ago, Huntsman began a small entrepreneurial plastics packaging business, which is now a global manufacturer and marketer of differentiated chemicals. Originally known for pioneering innovations in packaging and, later, for rapid and integrated growth in petrochemicals, Huntsman today has 13,000 employees and operates from multiple locations worldwide. The company had 2006 revenues of more than \$13 billion.

Huntsman earned his undergraduate degree at the Wharton School of Business at the University of Pennsylvania. He later earned an MBA from the University of Southern California. He has been awarded thirteen honorary doctorate degrees at various universities. Huntsman was a U.S. Naval gunnery officer and served under President Richard Nixon as special assistant to the president and as White House staff secretary.

Huntsman authored a book on corporate ethics entitled, *Winners Never Cheat: Everyday Values We Learned as Children (But May Have Forgotten)*. In 2001, Huntsman was presented with Ernst & Young's Entrepreneur of the Year Award. In 2003, he received the Humanitarian of the Year Award from CNN's Larry King.

Huntsman and his wife, Karen, founded the Huntsman Cancer Institute in 1995 to accelerate the work of curing cancer through human genetics. The institute is now one of America's major cancer



From top: Jon Huntsman with Pope John Paul II; Huntsman with President Ronald Reagan; Huntsman with President Richard Nixon; Jon and Karen Huntsman



research centers dedicated to finding cures for cancer, as well as a state of the art clinic and treatment center for cancer patients.

Jon and Karen Huntsman are the parents of nine children and grandparents to 56.

Students explore Europe



HUNTSMAN STUDENTS POSE FOR A PICTURE AT THE GRAND PLACE IN BRUSSELS, BELGIUM.

There are a lot of guinea pigs and lab rats running around the Jon M. Huntsman School of Business.

That's what students participating in this year's Junior Year Experience are affectionately called at times because they are the explorers breaking ground for what will eventually be called the Huntsman Scholar Program.

Now, before getting offended by such terminology, one should understand these "guinea pigs" are taking advantage of incredible opportunities that have them exploring such places as England, France, Belgium, Brazil, Peru and Chile. These are "lab rats" who are learning to think in new ways and are gaining direct international experience that will give them an incredible edge on the competition after graduation. They are, in reality, pioneers, the very first to be called Huntsman Scholars.

The Huntsman School of Business has two programs in place that give students the opportunity to understand how governments and businesses interact with each other on a global scale. One is the Summer Study

Abroad Program. The other is the Junior Year Experience.

The Summer Study Abroad Program sent 42 students to Brazil, Chile and Peru last summer. This summer it is taking one group of students back to South America and sending another group to Asia, where they will visit South Korea, China and Vietnam.

In fall 2007, the Junior Year Experience sent 22 students to London, Brussels and Paris. In spring 2007, another group of students went to New York City and Washington, D.C.

Both of these programs will become part of the Huntsman Scholar Program. This fall freshmen students will enroll in the program as Huntsman Scholar Candidates in hopes of qualifying to be official Huntsman Scholars at the beginning of their junior year.

The Summer Study Abroad program is open to Huntsman Scholar Candidates and to other qualified students looking to get a better global perspective, according to Stacey Hills, one of the co-directors of the program.

Only Huntsman Scholars in their junior year, however, will be

*See **Scholars** on page 10*



“When you are totally out of your comfort zone, immersed in a new culture, it gives you not only insight into other cultures but also yourself.” - Mary Price

Continued from *Scholars* on page 9 participating in the Junior Year Experience, Hills said. One distinct benefit of being a Huntsman Scholar or Huntsman Candidate is that these students will qualify for substantial financial assistance to help cover travel costs.

The kind of international exploration that goes on in the Junior Year Experience teaches students to see beyond their academic training, Hills said. She was one of the Huntsman faculty members who led the group that went to London, Brussels and Paris last fall.



JOSH KERKMANN, A JUNIOR IN INTERNATIONAL BUSINESS, GETS A CLOSE LOOK AT THE ROYAL HORSE GUARDS IN LONDON.

“It gives our business students a chance to see that they can use the business skills they are learning in a variety of contexts,” she said. “They’ll see how to use those skills in different countries. They’ll see how to use them with not-for-profits. They’ll see how to use them in traditional government roles.”

The two-week trip was just part of a semester-long class that included weeks of classroom preparation and several weeks of processing after the trip, said Shannon Peterson, ’90, co-director of the Huntsman Scholars Program.

On the trip the students were on a tight schedule that gave them the opportunity to meet with business leaders at Disneyland Paris, Organization for Economic Cooperation and Development (OECD), Capgemini and Crédit Agricole in Paris. In

Brussels they met with leaders at the European Commission and European Parliament, Caterpillar, NATO and Obelis. In London, they visited British Parliament, Deloitte and Nike.

Liz Allred is the program administrator of international affairs at the Huntsman School of Business. She makes sure the logistics and itinerary for the travel portion of the program support its goals for the students. She works with alumni and other friends of the Huntsman School who help set up the high-level briefings the students enjoy.

Allred says she wants to see students get beyond what she calls “silo thinking.”

“Students need to get beyond their principle focus of study and add some layers and textures to it that allow them to have better thinking skills,” Allred said.

Mary Price, who was a senior majoring in business with a minor in personal financial planning, said the program helped her see things in new ways. She graduated in December.

“When you are totally out of your comfort zone, immersed in a new culture, it gives you not only insight into other cultures but also yourself,” Price said. “I think our experience taught us things we could have never learned if we had been limited to textbook study in a Logan classroom.”

Kade Applegate, a senior majoring in international business, said he appreciated the chance they had to talk directly with business and government leaders on the trip to Europe this fall.

“We had opportunities to network with a lot of people who were pretty powerful in their respective businesses or political institutions,” Applegate said.

Scott Payne, a junior majoring in international business, said the trip to Europe helped him see how he could realize his own goals.

“We had the chance to speak with people face-to-face who had accomplished what we’d like to do,” Payne said. “We could talk with them and ask them how they did it and what their work is like. It helped us visualize how we could realize our own dreams.”

Peterson said they want to identify 30 freshmen on track to become Huntsman Scholars, as well as up to 30 juniors who qualify for the honor. This fall Huntsman Scholars will spend three weeks in Leysin, Switzerland, and the Huntsman School will arrange to have business leaders come there to meet them.

Hills said the program in Switzerland should give students more time in Europe to process what they are learning and less time traveling to various locations. She said the pace last fall was intense.

Despite the intensity of the program, the students seem to appreciate what they got from the experience.

“This is the best class I’ve taken,” Applegate said. “The class gave us the opportunity to share ideas and learn from each other. We were able to take the principles we learned in class and see how they applied to business and politics in an international setting. It helped us see how our education is preparing us for our future careers.”



LONDON BRIDGE

Photos by Kathy McConkie

DONATIONS FUEL SCHOOL'S DRIVE TOWARD TOP-TIER STATUS

The Jon M. Huntsman School of Business has passed its comprehensive campaign goals already, but it has only just begun to raise the capital the school will need in the next 10 years if it is to achieve its potential.

"We are responding to Mr. Huntsman's challenge to become a top-tier school in the next ten years and that's going to take an infusion of capital at this crucial time," Dean Douglas D. Anderson said. "Many of the alumni and our friends have already captured the vision for what we can and will be doing. It's an exciting time."

Utah State University announced last March, "The Campaign for Utah State University." The goal is to raise \$200 million for the university by 2010. At the Founder's Day dinner, March 8, President Stan L. Albrecht announced USU had already surpassed that goal and had raised \$202 million. An update of the university's progress can be seen at: www.usu.edu/campaign/progress/.

The Huntsman School set a goal to get a \$20 million naming gift before 2010 and to raise an additional \$13 million. Both goals have been exceeded in the first year of the Capital Campaign, according to Alta Markeson, executive director of development for the Huntsman School.

"The \$25 million Huntsman gift will come in over a period of 10 years, and Mr. Huntsman has made it clear that he expects the school to raise money each year from alumni and friends to partially match his donations," Markeson said.

Like other business schools, the Huntsman School has been facing a salary inversion challenge. New faculty, new programs and new facilities that will be part of the Huntsman School's transformation will require a significant ongoing investment, she said.

"For those of us who work on the campus and see the students we work with, we know the investment is worth it," Dean Anderson said. "We are not content to make minor improvements here and there. The Huntsman School of Business is ready to move to a new level."

Markeson said that the number of people who participate in this campaign is important, even though not everyone will be able to make large gifts to the Huntsman School.

"This is an exciting time to be a part of the Huntsman School," Markeson said. "Everyone who contributes will know that they helped bring about this transformation."



KAY TOOLSON

Monaco Coach CEO recognized with top honor

The Jon M. Huntsman School of Business Distinguished Executive Alumnus

award winner in 2007 has had an impact on the life of Dolly Parton.

That bit of notoriety, however, is not what prompted school officials to give Kay Toolson the Huntsman School's highest honor.

Toolson is the chairman and CEO of the Monaco Coach Corporation, a company based in Coburg, Oregon, that makes recreational vehicles. Celebrities such as Dolly Parton and actor Jackie Chan have ordered custom-made vehicles from Toolson's company.

When Toolson and a partner purchased the company in 1987, it was bankrupt. At the time it was a small, specialty recreation vehicle manufacturer, recording \$17 million in annual revenues. Now it is a thriving 5,400-employee company that makes a broad spectrum of recreational vehicles. It generates annual revenues in excess of \$1.3 billion. Toolson bought out his partner in 1993 and is now the company's largest individual shareholder.

When Toolson, '70, business administration, was honored at the Annual Fall Awards Banquet, the focus, however, was not so much on numbers but instead on his management style. Toolson's management philosophy has made his business successful and his employees loyal. Dean Douglas D. Anderson told of the impact Toolson has had on the lives of his employees and how he listens to them.

"Kay listens to his employees because, he said, 'they have valuable insight to offer,'" Dean Anderson said. "The company practices something it calls 'Peak Performance,' a program that encourages everyone to offer suggestions for improving the way the company operates. Those suggestions are often implemented and have made a big difference in the company's

performance."

In an interview before the event, Toolson shared a key element of his philosophy.

"You've got to be able to listen," Toolson said. "You've got to be able to pay attention when you are listening. You've got to make eye contact. You've got to care. You can't fake caring. You can't fake honesty. And you can't fake sincerity."

An administrative assistant who had worked for Toolson for more than 20 years told the *Huntsman Alumni Magazine* about the many people Kay Toolson and his wife, Judy, have helped.

"Kay and Judy's personal support helped one employee and his family get through the loss of two of their grandchildren and the near loss of their daughter in a car accident," she said. "Kay and Judy met this employee and his wife at the airport. Kay and Judy handed them the keys to one of their personal vehicles and let them know that whatever they needed, Kay and Judy would be there for them."

Kay Toolson came to the banquet with a number of family members and employees. He was quick to credit them for the company's success.

He offered some advice to the students in the audience and anyone else open to what he had to share.

"The most important things you need to do in life are be happy, learn, grow and listen," he said. "You never learn when you are talking. You only learn when you are listening. You can go out and succeed. You can be anything you want to be. You can do anything you want to do. Just make sure you do it well."

The banquet, held in September, offers the Huntsman School the opportunity to not only recognize the Distinguished Executive Alumnus of the year but to thank the many people who help students by funding scholarships. Students are invited to share dinner with the donors who have supported them by funding the student scholarships.

Graduates help international businesses find solutions

Business leaders wrestling with global challenges can find solutions to their international problems in Cache Valley.

At least, that's the contention of the Jon M. Huntsman School of Business. It has a cadre of successful graduate students who are applying their international experience, know-how and work ethic to finding practical solutions for businesses in need.

A major area of focus for the Huntsman School of Business is its rapidly expanding international business programs. The school recently established a Field Studies program that offers international consulting to Utah businesses, according to Mark Thomas, the program's director.

For the students "field studies" is technically a class, but it is no ordinary class. The lessons don't come from a textbook, Thomas said.

Thomas is someone who goes out looking for trouble. He said he goes to businesses and asks them to identify one of their most consistent and troubling challenges. He then unleashes the graduate students on the problems, with total confidence that they will find solutions the company needs.

"It's not like a normal class because there are always surprises, and there are always things that you discover that you didn't expect," Thomas said. "So that's part of the fun and maybe part of the drama of this class. You don't know what you're going to find."

That is, apparently, part of the learning process, according to Thomas. He's preparing the students for the business world.

Nick Baldwin, a graduate student who worked on a project last year, said the class taught him how to find the information he needed.

"All the information isn't always going to be in a textbook," Baldwin said. "You are going to have to go and look and find the information yourself. It can be very difficult."

Baldwin's group was assigned to do a financial feasibility study for Mountain Crane Service. The company wanted to know if it would be profitable to purchase and rent out a type of crane typically used to set up wind farms.

Thomas said the Huntsman Field Studies Program helps with a wide variety of consulting projects, including foreign market entry strategies, supply chain issues, outsourcing in foreign

countries and establishing lean management systems.

"Field Studies matches experienced faculty members with student teams that have the expertise to meet the needs of the firms they serve," Thomas said. "The Huntsman School of Business has the ability to deliver high-quality international consulting results."

Thomas said failure or a half-baked project is not an option for these students. The program's reputation depends on the students delivering excellent results.

"In the end, what we're trying to do is deliver an extraordinary product that will help a client be very happy," he said. "That's how the students are graded."

Chris Fawson, senior associate dean over academics and international affairs, said Thomas is the right man for the job.

"Thomas is the most experienced and successful director of university field study programs in Utah," Fawson said. "The students, under his direction, consistently deliver the results that businesses need."

Those interested in more information about the Huntsman School of Business Field Studies program and the consulting services it offers, may phone Mark Thomas at 801-828-0654.

Mark Thomas works with a Field Studies team. Included below, from left to right, are Traci Maughan, Christopher Perry, Cole Thomas, Amanda Balls, Jeff Kendall, Mark Thomas and Jed Littlefield.



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Convocation Speakers

Taking control and using Windex

During a series of recent Dean's Convocations, students were told to be lean, leap at opportunities, and consider the benefits of lemon-scented Windex. They weren't advised to be physically fit custodians, but were being offered vocational insights from three very different convocation speakers.

Katie Liljenquist offered insight into how personal ethics can impact behavior on a subconscious level. Dr. Liljenquist is an assistant professor of organizational leadership and strategy at the Marriott School of Management at Brigham Young University. Her work has been quoted in the *New York Times* and published in the journal *Science*.

She initially majored in molecular biology at Arizona State University. While working with Robert Galdini, a well-known social psychologist, she became interested in experimental behaviorism that led her to change her major to psychology.

Dr. Liljenquist, who did her graduate work at Northwestern University's Kellogg School of Management, now studies the psychology of decision-making in the domain of ethics, power, impression management and counterfactual thinking. She focused her convocation presentation on her research demonstrating a link between physical cleanliness and ethical behavior.

"The idea of there being a relationship between physical and moral purity is not new," she said. "In virtually every major world religion, there are practices that are a very fundamental part of the religious ceremonies in which physical cleansing is asserted for moral purification."

Liljenquist said in one experiment researchers asked test subjects, who were being paid to participate, to write an account of something unethical they had done in the past. The test subjects were then asked if they were willing to volunteer to help out another researcher doing a different unrelated study. Some 70 percent were willing to help.

They asked another group of paid test subjects to do the same exercise, but suggested that they clean their hands with sanitation wipes before moving on to the next step of the research. The test subjects were then asked to volunteer their help to assist another researcher. They found that the test subjects who washed their hands with sanitation wipes were about 50 percent less likely than the others to volunteer their help when asked, she said.

"They don't feel guilty," Liljenquist said. "They don't feel a need to do a virtuous act of cleansing their conscience, because they already had a chance to cleanse their conscience through the hand wipes."

Another experiment demonstrated that people were more fair and generous when they were in a clean room. They even found that just the smell of lemon-scented Windex in a room subconsciously prompted people to be more fair and generous, Liljenquist said.

Liljenquist did not suggest that a simple hand-cleaning would undo a sense of personal culpability if there was a serious ethical misdeed involved. Her research suggests that, for many, physical cleanliness and ethical behavior are linked on a subconscious level.

September's convocation featured **David Stowell**, B.S. economics, '76, a professor from the Kellogg School of Management at Northwestern University. There he teaches classes that focus on investment banking, hedge funds and private equity.

He was a managing director at JP Morgan, responsible for the firm's mid-west investment banking business. At UBS he was managing director and co-head of U.S. Equity Capital Markets. At Goldman Sachs he managed an equity derivatives business in the New York office and worked in corporate finance, and mergers and acquisitions, in the Tokyo office. He was also a managing director at O'Connor Partners, where he developed new hedge fund projects, which were directed to corporations interested in fund raising and risk management.

Stowell said that during much of his career he has been in challenging situations where he faced a steep learning curve. He advised the students to put themselves in those type of situations, even though it may cause them anxiety at first.

"Don't let life creep at a petty pace," he said quoting a phrase from Shakespeare. "Leap. Jump. Move quickly. Control life, don't let it control you."

He said students should "network unceasingly," embrace change, and live by a strong ethical code.

In addition to teaching at Kellogg, Stowell also teaches classes at the Jon M. Huntsman School of Business. Last fall he was awarded the Professional Achievement Award. (See page 15.)



KATIE LILJENQUIST



DAVID STOWELL



JERRY BUSWELL

Jerry Buswell, the vice president of global operations for Medtronic ENT/NT, talked last fall about his experiences implementing the lean philosophy in business.

Lean is a philosophy taught by the Shingo Prize for Operational Excellence at the Huntsman School of Business. Buswell is chairman of the Shingo Prize Board of Governors. His company was recognized by Industry-Week as one of the "Best Plants in North America in 2002." It was a recipient of the Shingo Prize in 2003.

Buswell advised the students to learn about lean while at USU, explaining that the demand for graduates who understand the philosophy is great.

"If you aren't learning this stuff, you are getting short changed with your education," he said. "You really are. In business, I don't want to do rework. I don't want to retrain people."

He talked about the success his company has had implementing lean principles.

"We are average people," he said, "but we were given a brilliant process and we got the results..."

He talked about the importance of having integrity, telling the students, "If you don't have integrity, you can't be a leader."

"It's complete honesty," he said. "It's not being honest some of the time; it's being honest all of the time. Integrity is really about keeping your commitments. It's telling the truth to yourself."

Three recognized for global leadership

The Jon M. Huntsman School of Business recently honored three alumni with Professional Achievement Awards who have played leadership roles in the global marketplace.

David Stowell, a former investment banker who now teaches at the Kellogg School of Management and at the Huntsman School of Business, was honored at a luncheon with family and friends. Stowell, '76, BA economics, teaches an Internet-based class at USU. He also travels to Utah to teach his class in person three times a semester. He has worked for Goldman Sachs in New York and Tokyo.

J. Scott Nixon, the managing partner of the Salt Lake City office of PricewaterhouseCoopers, was also recognized with the award at a Partners in Business seminar. Nixon, '83, BA accounting, '84, MA accounting, was sent to Sao Paulo, Brazil for four years in 2003, where he oversaw the global regulatory affairs for PricewaterhouseCoopers for Central and South America.

Alum Frank Yuan was also honored at another Partners in Business seminar. He is an entrepreneur, who is now chairman and CEO of three companies: International Brand Management Consultants Corp. Inc., ASAP Global Sourcing Show and Cyber Merchant Exchange, Inc. Yuan, MA accounting, '73, has been interviewed on *CNBC*, *CNN*, *Wall Street Journal* and the *Wall Street Reporter* because of his expertise in dealing with Asian imports and exports.

David Stowell

Dean Douglas D. Anderson presented Stowell with the award at a luncheon and thanked him for his contributions to the Huntsman School of Business. He said Stowell plays a key role in the lives of students as they are "just beginning to see

over the horizon at what may be in store for them."

Dean Anderson paid tribute to Stowell's career, noting he has served in leadership positions at J.P. Morgan, UBS Investment Bank, O'Conner Partners and Goldman Sachs.

Stowell spoke briefly at the luncheon that was held just before he spoke at the Dean's Convocation. (See page 14.) He reflected on his life and joked, "My only real disappointment in life was that I was not drafted by the Chicago Bulls to play point guard, but I'm hopeful that's still to come."

J. Scott Nixon

Cliff Skousen, senior associate dean for faculty and administrative affairs, presented the award to Nixon at the Partner's in Business Accounting Seminar luncheon.

When Nixon started at Coopers and Lybrand, now PricewaterhouseCoopers, he was the only USU graduate in the Coopers and Lybrand Salt Lake City office. He was advised by Dr. Larzette Hale, who was head of the School of Accountancy, to stick with the job and excel so it would open doors for other USU students, Skousen said.

"He did just that," Skousen said. "In his first few years he received several offers from other companies, but he declined those offers and chose to stay with Coopers and Lybrand."

Nixon went on to be named a partner in 1994. Now Nixon estimates since he started, about 100 USU students have been hired by the Salt Lake City office of PricewaterhouseCoopers, Skousen said.

Nixon advised the students to find a career,



DAVE STOWELL



J. SCOTT NIXON



FRANK YUAN

See *global* on page 16

SHINGO PRIZE EXPANDS ITS SCOPE

Continued from page 15

not a job. "My advice is to do the work that makes you happy," he said.

He talked of not losing sight of the important things.

"Don't forget who and what is most important to you," he said. "Don't miss the recitals. Don't miss the games. Do everything you can to make sure you are living life to the fullest extent."

Frank Yuan

Chris Fawson, senior associate dean for academic and international affairs, presented the award to Yuan at the Partners in Business Financial Services and Banking Seminar.

Yuan is president and CEO of Cyber Merchants Exchange (C-Me), a company that, among other things, organizes apparel trade shows in the United States and China. His company was included on the Deloitte & Touche Technology Fast 50 Awards list in 2002 and 2003. The company now puts on apparel trade events for a firm it owns called ASAP Global Sourcing Show, and it is opening a number of franchise apparel stores in China and other parts of Asia for IBMC China AG.

"If you were going to be doing business in Asia, Fran Yuan is the guy you'd want to take along," said Fawson. "When we asked him which of his accomplishments made him most proud, he talked of the connections and friends he has made throughout his global career. He's proud of the fact that he can go to Europe, China and other parts of Asia and know there will be someone there to meet him at the airport."

Yuan also spoke to students in a global retail management class. In each setting he was open and conversational, describing how in his career he has constantly adapted to changing market conditions and taken advantage of opportunities that have come his way.

The country and even the world are headed for some lean times.

Lean, however, when discussed at the Jon M. Huntsman School of Business has nothing to do with a recession. The lean philosophy is something promoted by an organization within the Huntsman School of Business called The Shingo Prize for Operational Excellence.

The lean philosophy emphasizes the principle of respect for the individual which encourages companies to invest in people and partners. Those who embrace lean principles look to involve their own people and external partners to systematically eliminate waste, which is anything that doesn't add value from the customer's perspective. The approach significantly improves quality, cost and delivery and makes companies more competitive.

Shigeo Shingo, an industrial engineer in Japan, originally articulated the lean philosophy that has been key to Toyota's success. In 1988, he came to Utah State University and was recognized with an honorary doctorate in business. The Shingo Prize organization was created not long after that visit.

Last year the organization changed its name from "The Shingo Prize for Excellence in Manufacturing" to "The Shingo Prize for Operational Excellence." Bob Miller, the executive director of the Shingo Prize, said the name change was just a first step in the organization's plans to expand its scope and reach.

The Shingo Prize organization now has a Northwest and a Northeast region in the United States. It also has two regions in Mexico, Miller said. It is negotiating to organize Shingo Prize regions in Canada, England and Australia, Miller said.

Regional organizations are independent non-profits that work under the direction of the Shingo Prize at USU and pay for the rights to use the Shingo name.

Miller said there are companies based in Latin America, India, China and Korea that are also interested in the Shingo Prize.

He expects to set up regions in six more countries in the next two years.

While the prize is marketed mainly to the manufacturing sector, the organization plans to begin promoting it to the health care industry, Miller said.

Companies and organizations apply each year to receive the Shingo Prize but only a handful qualifies for the prestigious honor that has been called the "Nobel Prize of manufacturing."

The Shingo Prize, which holds a public sector and a business sector convention each year, has made some changes to the names of the awards it offers. Now only those organizations that qualify at the top level can get the "Shingo Prize." They can still qualify for what is called a Shingo Bronze Medallion or a Shingo Silver Medallion but the Shingo Prize is reserved for only the very best companies, Miller said.

The Shingo Prize is ensuring the integrity of the award is preserved by making sure any organization, no matter where it is based, is held to the same high standards.

"We want to make sure companies that earn the Shingo Prize understand lean principles and that they are imbedded deeply in the company culture," Miller said. "We have raised the bar."

The Shingo Prize is now developing educational materials that can be offered to businesses that want the training through on or off-site seminars, or over the web, Miller said.

The 20th Annual Shingo Prize Conference for the business sector was held in Dallas March 31 to April 3. At that annual meeting it recognized the two people who founded the organization, Vern Buehler and Norman Bodek, by inducting them into the Shingo Academy. It also inducted Ross Robson into the Shingo Academy, Miller said. Robson, who will be retiring in August of 2008, led the organization for 18 of its 20 years.

Professor takes no pay check

This Price is right.

At least that's what people at the Jon M. Huntsman School of Business would say of Jay Price, a professor who hasn't picked up a pay check since he started teaching here 20 years ago. But don't joke with his students about him being a "good for nothing" professor because, to hear them describe it, Jay Price is priceless. They say that because he was such a good teacher, example and mentor, they will never forget him.

Price worked in the Chicago office of Arthur Andersen for 39 years and was a partner when he reached mandatory retirement age of 62 in 1988. If the firm thought Price was ready to kick back and relax at 62, it was wrong. Price said other partners he knew went off to Florida to retire and play golf, but Price didn't play golf.

"All my life I've always been a person who likes to keep busy," he said. "I've never been very good at recreational activities."

Before Price retired, Utah Power/PacificCorp had been one of his clients. Orrin Colby, who was, at the time, the controller for Utah Power, suggested he consider teaching at USU. That appealed to Price because he had once thought about going into teaching. He paid a visit to the USU campus met with Larzette Hale, head of the School of Accountancy, Dean David Stephens and several other faculty members. He was very impressed with the quality of the faculty and the program and decided to teach for a couple of years.

That was 20 years ago.

"I decided I liked it here," he said simply.

The University of Wisconsin, his alma mater, asked him to teach there as well, and from 1990 to 2000 he taught in Wisconsin in the fall and at USU in the spring. In 2000 he decided to "semi-retire" but he continues to teach at USU in the spring.

Price seems a little puzzled when pushed to explain why he has volunteered his time for 20 years.

"I enjoy it," he said. "I seem to be doing an adequate job."

An "adequate job" is an understatement, according to his students and those he has worked with.

He was named accounting teacher of the year three times. He received the School of Accountancy Outstanding Service Award in 2001 and was honored with the USU Founders Day Distinguished Service Award that same year. He was named the Distinguished Accounting Alumnus at the University of Wisconsin in 1998. He got an honorary doctorate from USU in 1993.



JAY PRICE

Dr. Richard Jenson, the head of the School of Accountancy, said that it would be difficult to measure the many benefits that have come from having Price as a faculty member.

"What an amazing gift Jay has been to our students," he said. "When you take the experience and expertise Jay has and combine that with the way he cares about our students, we all benefit immensely from his contributions."

Jenson said that Price was once in the hospital for a few days and that he went to visit him. Price was being given a unit of blood.

"I noticed that spread out on the bedside table was one of the exams for the intermediate accounting class," Jenson said. "It impressed me that he did not want to let his students down. On the schedule it showed that there was an exam, and he wanted to make sure that it took place. He didn't want to impose on another faculty member to make up that exam. He wanted to do it himself."

Price has contributed more than his time. He helped establish the Arthur Andersen Alumni Professorship in accounting, and funded the largest scholarship endowment in the School of Accountancy, the Jay H. Price Scholarship. He has also funded scholarships at the University of Wisconsin. Students receiving scholarships are required to commit to giving back to their university after graduation.

The importance of volunteering your time and contributing to a worthy cause is something that Price said he teaches his students.

"The chances are that you are going to be asked to serve on not-for-profit boards," he said he tells them. "Many employers encourage that, and it's a fine thing to do anyway."

He said once drafted to serve on such boards, the first thing that will happen to an accountant is that he or she will be asked to be the treasurer. Price has been a volunteer overseer of finances at St. Peter's church in Chicago since 1959 and now serves on the Board of Trustees of a small college in Chicago.

Price thinks that accountants should be willing to share their understanding of important financial issues that are often in the news, but misunderstood.

Price said he doesn't have any plans to retire from the School of Accountancy unless he eventually has to do so for health reasons.

"I just sort of leave it open," he said.

Huntsman student researchers talk with Utah Legislators

The research efforts of five undergraduate students, and the professors who helped them, were showcased last January during the annual Research Day on Capitol Hill.

The students, from the Jon M. Huntsman School of Business, set up four illustrated research posters for the event. Work from other colleges at Utah State University, as well as the University of Utah were featured.

The event provides an opportunity to show members of the legislature how the Huntsman School of Business and Utah State University add value to an undergraduate student's educational experience through research.

The student's research sought answers to very specific questions. For example, does remorse influence peoples' perceptions of unethical behavior? And what happens when someone assumes no responsibility for an unethical act and simply blames others? Would that person be seen as more unethical?

Margo Farnsworth, a sophomore majoring in business administration, addressed these questions in a controlled experiment. She found that neither remorse nor blaming others influenced people's perception of the unethical act itself; all respondents in the study perceive the act to be equally unethical. Instead, remorse influenced people's perceptions of how ethical the person was. She learned that when someone is remorseful, they are more likely to be seen as ethical than someone who accepts no responsibility, according

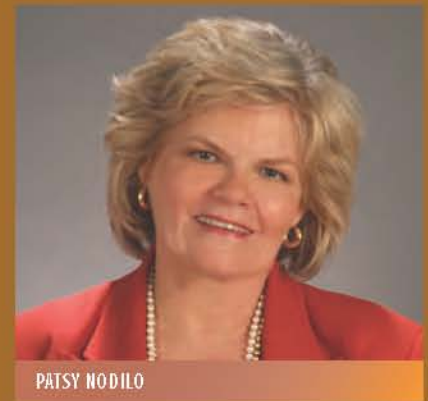
to director of undergraduate research for the Jon M. Huntsman School of Business, Ken Bartkus.

Another student, Vikki Carlisle, a sophomore majoring in marketing and economics, did a study on food product certifications. Carlisle found that when people were informed that certified products had not been independently tested, it had a negative impact on their perception of the product and the certification. The results also suggest that some consumers may falsely believe that the presence of a certification means that it was independently tested, Bartkus said.

Natali Naegle, a junior majoring in marketing and economics, did research on student procrastination. Surveying students, she asked them questions about school, home and work procrastination. She found that students tended to procrastinate more with school work and home tasks than they would with work projects. Surprisingly, she found that students with high grade point averages were just as likely to procrastinate as those with lower GPAs.

Josh Kerkmann, a junior majoring in international business, and Joseph Irvine, a sophomore majoring in management information systems, studied ways to solve a fundamental problem facing charter schools. Since these schools are expected to select the students they will admit through non-biased admission lotteries, Kerkmann and Irvine developed software that makes it easier to randomly select students.

HUNTSMAN ALUMNA EARNs TOP RANKING AS A FINANCIAL ADVISOR



PATSY NODILO

A woman who heads an investment group that manages significant assets for individuals, and small and mid-sized pension plans, has been named to a list that recognizes the country's top 100 female financial advisors.

Patsy L. (Hatch) Nodilo is now the senior vice president, advisory & brokerage services, and senior portfolio manager, portfolio manager program, at UBS Financial Services in Phoenix Arizona. Nodilo, '67, was ranked #32 on the *Barron's* list of America's best female financial advisers as identified by researcher R.J. Shook, author of "The Winner's Circle" books. She was also listed by *On Wall Street* magazine as one of the outstanding brokers of the year in 1999.

To make the list, financial advisors must be successful and meet a number of criteria, including some based on the amount of money they manage, the revenue they generate for their firms and the caliber of service she and her team provide to clients. She said that building a reputation for integrity is a key to success in her business.

"Obviously, people do not turn over the management of their assets to you, and basically, their retirement and planning for their life and then stay with you for decades, if they don't trust you," she said.

She said that virtually every client she has is a referral from another client and that she has some clients where three generations of their families work with her group.



Vikki Carlisle discusses her research with Dean Douglas D. Anderson, left, and Brent C. Miller, vice president for research at USU.

Vern Buehler honored with The Spirit of Old Main Award

As just about every Partners in Business seminar starts, everything stops so the man with a bow tie can be introduced.

It's Dr. Vern Buehler, and for the people at the Jon M. Huntsman School of Business there aren't many who command the respect that he has earned. He's played a key role in the history of the school and was the founder of the Partners in Business program.

It seems hard to imagine the USU campus without Vern. He regularly walks to campus from his home to attend a seminar or conduct other business on campus. When Jon M. Huntsman came to visit, a video had been prepared about the School of Business and it featured, of course, Vern Buehler.

Last year he received a very prestigious university-wide honor. He was presented with the 2007 Spirit of Old Main Award.

"A bow tie and a boundless heart — for decades now, friends of Utah State University have learned to associate one with the other," Buehler's award citation reads. "And always the bow tie and boundless heart arrive alongside that reassuring smile, that indomitable spirit and that visionary intellect of Dr. Vernon M. Buehler."

Vern, who graduated in 1941 with a bachelor's degree in accounting, returned to USU in 1967 after a career in the military, having earned his CPA, a Harvard MBA and a doctorate from George Washington University. He served for 21 years as a management professor before he retired at age 70. He went on to be a volunteer professor in Thailand, Poland, Ukraine and Russia.

His donations to the Huntsman School of Business have been generous over the years. He funded endowments in the Partners in Business program, scholarship endowments at the Huntsman School of Business, and was a leading influence in the creation of USU's Veterans Memorial and the Russell Maughan Aviation Memorial outside the Dee Glen Smith Spectrum. He has also funded the Dr. Vernon Maughan Buehler and MaRee C. Buehler Endowed Professorships at the Huntsman School of Business.

The Partners in Business program he founded has drawn such speakers as Milton Friedman, Alan Greenspan, Peter Drucker and W. Edwards Deming.

"I'm proud of having been instrumental in getting the Partners program going and its continuance," Buehler said. "When I say that, I really include the Shingo Prize because that was all a package when I left after 21 years of teaching and working building up the program."

In Vern's acceptance speech for The Spirit of Old Main Award, he said his most "treasured accomplishment" was that he married "the talented and beautiful coed, MaRee Clawson of Hyrum." She passed away in 1990 after battling Parkinson's disease.

While Vern's accomplishments and contributions have been impressive, it is something else that draws people to him.

"Our office is a brighter place when Vern comes to visit," said Alta Markeson, the school's executive director of development. "He always has a warm smile and a cheerful greeting. Vern doesn't have a pretentious bone in his body. We are lucky to have him as an alumnus and an emeritus faculty member, but we are blessed to count him among our friends."

Recently Vern went to Dallas, Texas, where the Shingo Prize for Operational Excellence had plans for him. They honored him and Norman Bodek, as co-founders of the Shingo Prize, by inducting them both into the Shingo Academy.

It probably won't be the last time someone wants to give Vern an award. However, his Spirit of Old Main Award may always sum it up best. It reads, "In celebration of his distinguished life, tireless service, visionary philanthropy and abundant influence on Utah State University and the world, tonight we honor a soldier, an academician and a generous heart by proudly bestowing The Spirit of Old Main Award for lifetime achievement on Vern Buehler."



Hansens pay surprise visit to student scholars

After last year's Annual Fall Awards Banquet, nearly 100 students gathered on some stairs in the Taggart Student Center to pose for a picture.

They had been dubbed the Hansen Scholars because they had all qualified to receive scholarships funded by Dell Loy and Lynnette Hansen.

Most of them had never met the Hansens but they knew they were a couple that had selflessly decided to make the lives of 100 students much easier by offering them scholarships. The idea was to take a picture for the Hansens of the students they had helped, and the students were more than willing to participate.

Just minutes after the cameras started clicking there were suddenly two new people in the picture — the Hansens. They had heard about the photo opportunity and decided to go meet the students they had helped. The students were quick to applaud and cheer when they realized who was at the top of the stairs and Dell Loy offered them a few words of encouragement.

USU alumni, Dell Loy and Lynnette Hansen, established ongoing scholarships last fall to assist outstanding upper-division undergraduates of the Huntsman School of Business. Scholarships of up to \$400 were offered to 100 students who were not already covered by full-tuition scholarships.

It was a rare moment when such a large group of students were given the unexpected opportunity to directly thank those who had helped them. It was also a unique opportunity for the Hansens to meet those who have benefited from their generosity.



Dell Loy and Lynnette Hansen surprised dozens of Hansen Scholars who had gathered to pose for a picture last fall. Look closely at the top photo and you can see Mr. Hansen in the back row waving at the camera, seconds before he was discovered by the students. One hundred students received scholarship assistance, thanks to the Hansens' generosity.



USU thanks Perry family



Utah State University held a luncheon to honor the Perry family last year and discovered that the integrity of past graduates influenced the Perry family's decision to fund a scholarship endowment for today's students.

Theodore (Ted) Perry donated \$67,000 to set up a scholarship endowment fund in honor of his mother, Nora Perry, and his sister, Mignon Perry. An estate gift from Mignon Perry added \$500,000 to the gift and Ted Perry has set up his own estate gift that will also be invested in the endowment.

Mignon Perry graduated from Utah State Agricultural College with a bachelor's degree in home economics in 1941 and a master's degree in clothing and textiles in 1947. She earned her doctorate from Cornell University. She taught at Utah State University and at Washington State University in Pullman. Ted Perry said her students were like family to her. Her teaching influenced many for good throughout her life.

Mignon's mother, Nora, got a Bachelor of Science degree from Utah Agricultural College in 1910 and was vice president of her senior class.

At the luncheon, Ted Perry said that for 50 years his father, L. Tom Perry, Sr., and he were attorneys for the First National Bank. He said in his dealings with graduates of the College of Business at USU he found them to be honest people who made true disclosures on their financial statements.

"We never had a single problem with them," he said. "If they got in difficulties, we didn't have to sue. They came to us and explained how they were going to get out of their difficulties and they always kept their word."

He also said that when he was a circuit court judge for 11 years he doesn't ever remember a USU College of Business graduate appearing before him who was involved in white-collar crime.

"That's a marvelous reputation," he said. "I hope it continues because I don't think anything means more to parents than to know that they are sending their children to a school that not only teaches them the principles of business, but also teaches them to be honest and upright and leave a good reputation."

President Stan Albrecht spoke at the luncheon and personally thanked the Perry family members who attended, including Ted Perry's brother, Elder L. Tom Perry of the Quorum of the Twelve of the Church of Jesus Christ of Latter-day Saints.

"We are here today to say thank you to the Perry family for your support of this institution," President Albrecht said. "That support comes to us in so many different ways. I want you all to know that we are a better university because we can count you part of the Aggie family and I also want you to know that we are better people because we can count you as our friends."

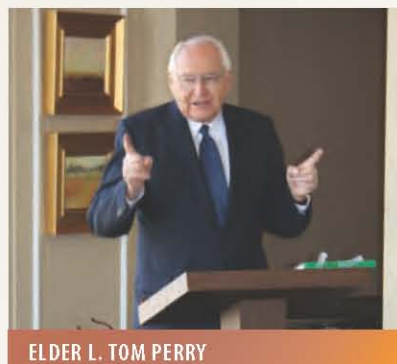
Dean Douglas D. Anderson paid tribute to Mignon and Nora Perry, talking about the school that Nora Perry conducted for her children in her kitchen.

"By giving the gift of education through this scholarship endowment fund, the Perrys are ensuring that the doors to education will be opened long after they are gone," Anderson said. "They, like my colleagues here at the College of Business, care about the students at Utah State University and we're honored to share such worthy goals with such exemplary people."

Elder Perry talked about the powerful example that Mignon and Ted have set. He also challenged Ted to a race across the quad after lunch as they had done as children.

"This university has power," Elder Perry said. "It is something special. It reaches to every corner of this great state and all over the world. With that faith and that foundation, with that spirit and with that vitality, in a world that is so desperate for leadership, we challenge you to come forward and develop that leadership that will be felt in these great nations of the earth ... They need it, they are looking for it. They admire and respect institutions such as this. We want you to know that you'll always have our support."

Above: Theodore (Ted) Perry spoke at a luncheon held to recognize the Perry family for its donations. The scholarship endowment the Perry's have established is in honor of mother, Nora, and sister, Mignon. Below: Elder L. Tom Perry, a member of the Quorum of the Twelve of the Church of Jesus Christ of Latter-day Saints, also spoke at the luncheon.



The Broadbents give back

Brian Broadbent's Wall Street world, where he works for Goldman Sachs, is a long ways away from Cache Valley but he and his wife, Natalie, haven't forgotten what it was like to be struggling students at USU.

He remembers when they were a newly married couple, working part time and trying hard to make ends meet. Brian graduated from USU in 1993 with a bachelor's degree in finance and marketing. Natalie graduated in 1993 with a bachelor's degree in elementary education.

Now Brian works on Wall Street for Goldman Sachs, as a private wealth advisor, where he is dealing with millions of dollars a day. And yet, he said he can still remember when an infusion of \$20 in cash could make a big difference in his life

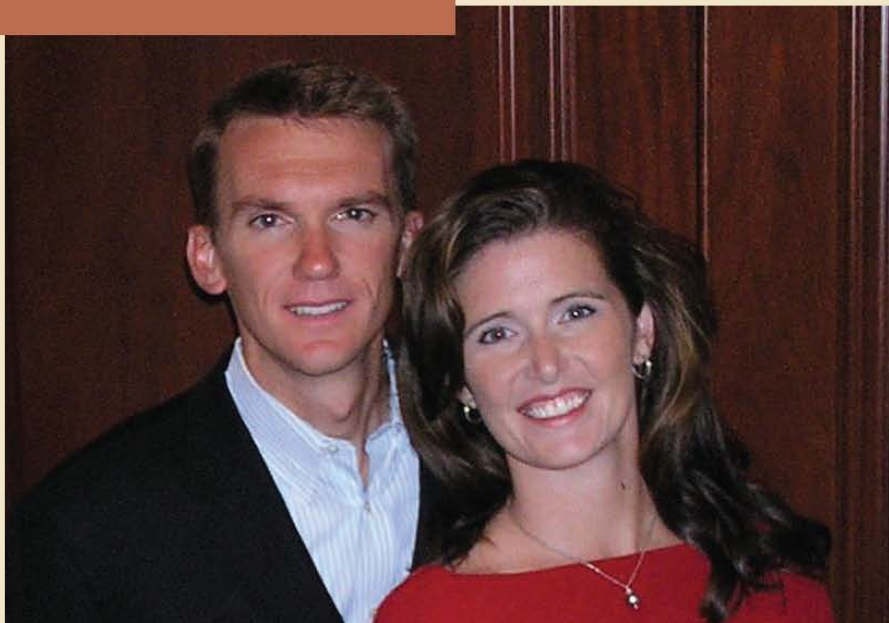
A scholarship helped them make it through the lean times, and they said that's why they've established an endowment fund at the Jon M. Huntsman School of Business so they can, in turn, help out a student in need every year. Their fund supports a needs-based scholarship for a junior or senior, majoring in finance who has at least a 3.5 GPA.

Broadbent said he thinks his education at USU prepared him for his career.

"I felt when I graduated from Utah State, I was as well, if not better, equipped than most of the individuals in my training class at Goldman Sachs and most of the individuals in my training class were from Ivy League schools," he said.

Broadbent paid a visit to USU recently and spoke to the Finance Club.

Broadbent told the club that USU students often come with a strong work ethic because many of them have had to work



BRIAN AND NATALIE BROADBENT

part-time jobs to support themselves. That work ethic is needed because, he said, financial analysts can expect to work 70 to 80 hours a week for the first two years.

The apartment he and his wife shared when he started at Goldman Sachs was less than 500 square feet, but it was not like they had much time at home anyway. When Brian started his job, Natalie was teaching at a private school and going after her master's degree at the same time. They were both busy, but would make time for each other. Sometimes she would come in on weekends to where he worked, and she would do her homework with him.

"I didn't see the daylight for weeks on end," he said. "It can be very hard on a relationship."

When he became an associate, he worked even more hours for the next four or five years. Now he said he sometimes logs 55-hour weeks, and feels like he is working part time when he does so. He said that students who take this career path have to know about the sacrifices they will

make in their early years to succeed.

"It can be a tough vocational path to take," Broadbent said in an interview, "but I not only find it financially rewarding, I love the work. Those students who like this kind of fast-paced work will find that they too can thrive on Wall Street."

He told the students that they need to be in tune with world news because "stocks react one way or the other to just about anything you hear in the news." If the insurance industry is bracing for the impact of a hurricane, for example, the building industry may be gearing up to respond to that event. He said that if there is something that is going to have a negative impact on stocks, that same event might prove a boost to another industry.

Nearly 20 Huntsman School supporters inducted into Old Main Society

Nearly half of the people recently inducted into the Old Main Society were people who have connections to the Jon M. Huntsman School of Business. To become a member of the Old Main Society, a donor's lifetime giving to Utah State University must have reached a total of \$25,000 or more.

The most recent inductees include:

W.A. "Bill" Adams and Cynthia H. Adams. Bill, who graduated with a bachelor's degree in languages and philosophy in 1980, is a member of the National Advisory Board for the Huntsman School of Business. Cindy Adams graduated from the University of Phoenix with a bachelor's degree in business administration in 1984 and a master's degree in organizational behavior in 1988. Bill is the CEO and co-founder of Maxcomm, Inc., an international consulting firm. Cindy is a partner at Maxcomm and is also an author and speaker. They have supported the Huntsman School by funding scholarships and they've also given to Athletics at USU.

Mary McAllister Bold and C. Mark Bold. Mary, who graduated with a bachelor's degree in economics in 1969, is president of Inline Plans, Inc., a San Francisco-based company that provides services in qualified benefits plan design, administration and record keeping. Mark, who got a bachelor's degree from Washington and Lee University, is the executive vice president and deputy COO of Fimat USA, LLC, a global brokerage organization. The couple has supported scholarships and programs at the Jon M. Huntsman School of Business and have also supported the Kermit L. and Phyllis A. Hall Inaugural Student Scholarship.

Brian Broadbent and Natalie Broadbent. Brian graduated from USU in 1993 with a bachelor's degree in finance and marketing. Natalie graduated in 1993 with a bachelor's degree in elementary education. Brian works for Goldman Sachs and Natalie has taught at the Buckley School in New York City. They have established the

Brian R. and Natalie I. Broadbent Endowment at the Huntsman School. (See story page 22.)

Charles William "Bill" Bullen Jr. and Margaret M. Bullen. Bill graduated with a bachelor's degree in economics in 1965 and master's degree in economics in 1968 from USU. Margaret earned a bachelor's degree in English in 1966 from USU. Bill is president of Bullen's, Inc., and active in the community, serving on the Logan Regional Hospital Board, the Rotary Club and as a member of the National Ski Patrol organization. Margaret is the contract manager for the Community Abuse Prevention Services Agency.

Jeffrey D. Clark and Bonnie J. Clark. Jeff earned his degree in accounting in 1982. Bonnie got a bachelor's degree from Weber State University in education. Jeff is the chairman and CEO of J.D. Clark & Company, the managing member of Praesideo Management, LLC, and the chief investment officer of the Praesideo Funds. Bonnie is an executive board member of the Boys and Girls Club of Weber County and the co-chair of Utah's Junior Miss. They have contributed to support the Huntsman School and its School of Accountancy.

Mike Connelly. Mike earned a bachelor's degree in economics in 1960. He is the vice president for Southwest Securities in Dallas, Texas. He has contributed to the Huntsman School of Business, the North End Zone Project and the Big Blue Scholarship Fund.

Scott G. Davis and Catherine B. Davis. Scott attended USU and received a bachelor's degree from the University of Utah in 1977. Cathie received a bachelor's degree from the University of Utah in early education in 1977. Scott is the president and founder of Mountain West Small Business Finance of Salt Lake City. He is also on the National Advisory Board of the Huntsman School of Business. Cathie is the insurance supervisor for Mountain West Small Business Finance. They have given to Athletics, the Big Blue

Scholarship Fund and the Huntsman School.

Gary B. Hansen and Helen U. Hansen. Gary graduated with a bachelor's degree in economics in 1957 and a master's degree in economics in 1963. Helen graduated with a degree in English and American studies in 1988. Gary was a professor of economics at Utah State for 31 years and worked extensively as a consultant to the United States government, the International Labor Organization and other international organizations. Gary's father, Clarence James Hansen, designed and built the symbol of becoming a true Aggie, the "A," as a student in 1917. Gary and Helen, who graduated with honors, have given personal and family papers to the Merrill-Cazier Library's special collections and archives.

W. Brent and Bev Robinson. Brent earned his bachelor's degree in electrical engineering when he graduated from USU in 1966. He is now president and founder of RobinCo & Associates, a consulting firm specializing in serving the financial services industry. Bev attended Boise State University and graduated from Fullerton State College where she earned a bachelor's degree in marketing. She has worked extensively in the non-profit sector and was the director of the Laguna Beach, California, Chamber of Commerce. The couple created an endowed scholarship which will support graduate students in the newly created joint master's program in electrical engineering and business.

Brent S. Sandberg and Allyson K. Sandberg. Brent received bachelor's and master's degrees in accounting in 1986 from Utah State University. Allyson earned an associate's degree in 1984. Brent worked for Ernst & Young and is now a shareholder and officer of Jones Simpkins, P.C. Allyson worked in retail and as an accounting clerk. She now volunteers at local schools as a reading tutor and physical education specialist. They joined the Old Main Society in recognition of an honorary gift given in their name to the Jon M. Huntsman School of Business.

Keep In Touch

Ralph Roylance, '50 is a partner of Ralph M. Roylance Family Limited Partnership and lives in Smithfield, UT.

Joan Bingham, '56 is a seminary instructor for Church of Jesus Christ of Latter-day Saints and resides in Santa Rosa, CA.

Fred Brown, '57 works in radio personality for KIFX FM 98.5/KNEU AM 1250 and makes his home in Roosevelt, UT.

Bryan Cady, Jr., '58 is a private consultant and resides in Fountain Hills, AZ.

Michael Connelly, '60 is the vice president for Southwest Securities and makes his home in Dallas, TX.

Alan Richens, '61 is a real estate agent for Prudential Realty and makes his home in Saint George, UT.

Gordon Stewart, '63 is a pharmaceutical representative for Novartis and resides in Kuna, ID.

James Maloney, '64 is a real estate appraiser and resides in Kings Park, NY.

Richard Gordon, '64 is the president and CEO of Digital Scientific and resides in Salt Lake City, UT.

Kimber Webb, '64 is an economist for Exxon Mobil Corporation and resides in Tucson, AZ.

Carol Steinitz, '65 is an associate for USANA Health Science and resides in Del Mar, CA.

Melvin Squires, '65 is the director of service sales for Siemens Medical Solutions USA Inc. and lives in Pittsburgh, PA.

A. Leon Blaser, '66 is the chairman and CEO for Environmental Energy Services and makes his home in Boise, ID.

Marie Kane, '66 is a tutor and makes her home in Eagle Point, OR.

Marlene Jensen, '68 is an election director for Bingham County Elections Department for the State of Idaho and resides in Blackfoot, ID.

Wilfred Lee Zaugg, '69 works in software quality control and resides in Plano, TX.

David Kennedy, '70 is the director of human resources for Pavarini McGovern and resides in Hawthorne, NJ.

Paul Beyer, '70 works for ATK Aerospace Company Inc. and makes his home in Sandy, UT.

Frances Ann Larsen, '71 is the director of interns for Springville High School and resides in Spanish Fork, UT.

Mary Ann Pawlowski, '71 is a payroll coordinator for Boart Longyear and resides in West Jordan, UT.

Dave Hansen, '71 is a resource teacher for Davis School District and makes his home in Centerville, UT.

Scott Mickelson, '71 is a teacher for Snow College and lives in Manti, UT.

Darrell Lewis, '72 is an audit manager for Department of Energy and lives in Blackfoot, ID.

Thomas Cope, '72 is an investment manager for Crowell, Weeden & Co. and makes his home in Costa Mesa, CA.

Marvin Stucki, '73 is the founder of Michael'sPlace.org and makes his home in Tigard, OR.

Robert K Bench, '73 is the president of Cognigen Networks, Inc. and resides in Orem, UT.

Dana Jackson, '73 is an accountant for The Church of Jesus Christ of Latter-day Saints and resides in South Jordan, UT.

Sharon Jean Riddle, '73 is a secretary for Blackfoot School District #55 and makes her home in Blackfoot, ID.

Quentin Stewart, '74 is the managing director for Solar Turbines Australia and lives in Australia.

Jeannine Buckley, '74 is a distributor for We Live Internationals and lives in Bountiful, UT.

Randy Simpson, '76 is the president of Simpson & Associates and lives in Sandy, UT.

Roger Clyde Allen, '76 is a certified public accountant for Dorigatti Grover & Canfield, PLLC, and lives in Hyrum, UT.

Ruann Meade, '76 is an elementary school principal for Valley School District and resides in Kimberly, ID.

Kay Ashby, '76 is a surgical technician for Mountain View Hospital and lives in Spanish Fork, UT.

Harold Cunningham, '77 is the managing director for Pacificorp and lives in Price, UT.

J. Scott Clark, '77 is the president of Impact Payment Systems and resides in Logan, UT.

Douglas Maughan, '77 is the chief financial officer for SirsiDynix and lives in Orem, UT.

Diane Peterson, '77 is an administrator for the SLC School District and makes her home in Salt Lake City, UT.

Berk Buttars, '77 is a manager for BMC West and makes his home in Idaho Falls, ID.

Darlene Hoedt, '77 is a planning department for Spotsylvania County and resides in Fredericksburg, VA.

Albert Jensen, '77 is the president of VisualTech Communications and makes his home in Draper, UT.

Erin Milligan, '77 is a self-employed accountant and resides in North Logan, UT.

Allan Dalpias, '77 is a technical engineer for Hill Air Force Base and lives in Ogden, UT.

Tracy Welch, '78 is the chief financial officer for Global Ethanol and lives in Marshall, MN.

Richard Davidson, '78 is a personal investor and lives in Logan, UT.

Robert Ruesch, '78 is a piano teacher and lives in Saint George, UT.

Bliss Tew, '78 is a western regional field director for John Birch Society and resides in Orem, UT.

Don Schnell, '78 works for Regions Bank and lives in Cape Coral, FL.

Jannette Decker, '78 works in executive support for Boeing Company and resides in Kent, WA.

Jeffery Memmott, '78 is a transportation specialist for the U.S. Department of Transportation and lives in Alexandria, VA.

Clayne Higley, '78 works for Great Lakes Cheese Company and makes his home in Streetsboro, OH.

Jon Thompson, '79 is a general manager for Scott Ski Accessories and makes his home in Ketchum, ID.

Scott Watterson, '79 is the chief executive officer for ICON Health & Fitness, Inc. and lives in Logan, UT.

Gary Stevenson, '79 is the president and chief operating officer for ICON Health & Fitness, Inc. and lives in Providence, UT. In April he was called to serve in the First Quorum of the Seventy for the LDS Church.

Julie Paystrup, '79 is a data enterer for Westland Electric and makes her home in Levan, UT.

Kenneth Nye, '79 is the director of business services for University of Utah and makes his home in West Jordan, UT.

David Moyle, '79 is the human resource manager for Intel Corporation and makes his home in Beaverton, OR.

Peter Kenney, '79 is the marketing merchandiser for Crossmark and lives in Pittsfield, MA.

Michael Christiansen, '79 is the president of Canyon Cabana Corporation and makes his home in Redondo Beach, CA.

Burdell Mulford, '80 is an accountant for the Utah Housing Coalition and lives in Fruit Heights, UT.

Eric Hipple, '80 is the outreach coordinator for the Depression Center at the University of Michigan and lives in Fenton, MI.

Desiree Cooper, '81 is a professor in the sales and merchandising department at Weber State University and makes her home in Ogden, UT.

Scott Zabriskie, '81 is a national sales manager for Prime Snacks and lives in Idaho Falls, ID.

Lynn Green, '81 is a production control manager for TTM Technologies and lives in Logan, UT.

James North, '81 works for Nu Skin International Inc. and lives in Draper, UT.

Stephen Duroc, '81 works for Renaissance Steel and lives in Tampa, FL.

Nancy Brown, '81 works for Tamarack and lives in Boise, ID.

Greg Hughes, '82 is a coordinator and recruiter for the University of Utah and resides in Salt Lake City, UT.

Craig Champlin, '82 is a co-owner of Hampton Inn and makes his home in Hyde Park, UT.

Robert Barber, '82 is the vice president of global strategic sourcing for Boart Longyear and makes his home in Sandy, UT.

Barbara Fenstermaker, '82 is a bookkeeper for Dynaquest and lives in Sandy, UT.

Bruce Theurer, '82 is a project manager for City of Portland and makes his home in Beaverton, OR.

Steven Armstrong, '82 is a section manager for temples and special products for The Church of Jesus Christ of Latter-day Saints and makes his home in Syracuse, UT.

Todd Phillips, '83 is the chief financial officer for Wasatch Mental Health and lives in Elk Ridge, UT.

Larry Harmsen, '83 is the managing director for ProLogis and makes his home in Englewood, CO.

Charles Iwertz, '83 is a project manager for Skane West and makes his home in Las Vegas, NV.

Val B Hardcastle, '83 is the director of club operations for Promontory Ranch Club and lives in Midway, UT.

Kent Nate, '83 is the vice president and controller for Bonneville International Corporation and makes his home in Salt Lake City, UT.

Gary Takagi, '83 is the chief operations officer and senior vice president for E. Excel International and resides in Salt Lake City, UT.

Duane Carter, '83 is controller for Smith Administrators LLC and makes his home in Sandy, UT.

Keep In Touch

Tina Marie Clark, '83 is a substitute teacher for Meridian Joint School District and lives in Meridian, ID.

Blayne Rounds, '84 is owner of Rounds' Rental and makes his home in Preston, ID.

Karen Rhys-Wood, '84 is the regional director for Planar and resides in Snohomish, WA.

Stephen Peterson, '84 is the president of SL Peterson and Associates and makes his home in Salem, UT.

Laura Wipf, '84 is controller for Jones Skelton & Hochuli and makes her home in Phoenix, AZ.

Sheryl Bainbridge, '84 is the director of operations for the Forest Service and lives in Ogden, UT.

Michael Jones, '84 is a general manager for Advanced Restoration Systems and makes his home in Logan, UT.

Carolyn Bunker, '84 is a guide reading teacher for Forbes Elementary School and makes her home in American Fork, UT.

Marc Halley, '84 is the owner of Halley Consulting Group and lives in Dublin, OH.

Kelly Ivan Davis, '84 is the owner of Kelco Contracting and resides in Gilbert, AZ.

Brent Parkin, '84 is a senior general manager for General Growth Properties and resides in North Ogden, UT.

Lawrance Evans, '84 is the vice president for First National Bank of Nevada and makes his home in Mound House, NV.

Jill Carter, '84 works for Minuteman Press and makes her home in South Jordan, UT.

Sandra Cerkovnik, '84 works for Oracle Corporation and lives in Littleton, CO.

Carrie Borondy, '85 works in admissions for the Indiana Business College and makes her home in Indianapolis, IN.

Archie Tanaka, '85 is a financial advisor for Ameriprise Financial and lives in Sandy, UT.

Scott MacKenzie, '85 is the president of pharmacy solutions of RelayHealth Corporation and resides in Suwanee, GA.

James Tuten, '85 works for Ventyx and lives in Columbia, SC.

Alex Priskos, '85 is a first stage office manager and senior executive for the National Aeronautics and Space Administration at Marshall Space Flight Center and makes his home in Owens Cross Roads, AL.

Fred Fernandes, '85 is a football coach for Woods Cross High School and resides in Ogden, UT.

Victor Tonn, '85 is an economics teacher for Salve Regina University and resides in Middletown, RI.

Dennis Toy, '85 is an airplane salesman for Boeing Company and resides in Sammamish, WA.

Randall Crowther, '85 is a system administrator for Cache County and lives in Hyde Park, UT.

Carilee Sheets, '86 is a flight attendant for Southwest Airlines and makes her home in Salt Lake City, UT.

Kirsten Loy, '86 is a teacher for San Diego County School District and makes her home in Carlsbad, CA.

Jeffrey Millington, '86 is the director of public utilities for State of Utah and resides in Salt Lake City, UT.

Deon Hunsaker, '86 is the vice president for Hickman Land Title Co. and makes his home in Smithfield, UT.

Lawrence Jensen, '86 is a computer information manager for ATK Aerospace Company, Inc. and resides in Brigham City, UT.

Jeff Dekker, '86 is controller for Globelimmune Inc. and resides in Superior, CO.

Jeffrey Abplanalp, '86 is the plant controller for Church & Dwight Co. Inc. and makes his home in Lyman, WY.

LouJean Argyle, '86 is a recorder for Rich County Courthouse and makes her home in Randolph, UT.

Michael Nelson, '86 works for Northrop Grumman Foundation and lives in Logan, UT.

Eric Zollinger, '87 is a finance controller for Shanghai TRW Automotive Safety Systems and lives in Providence, UT.

Kevin Rohwer, '87 works in sales for S & S Worldwide Inc. and makes his home in Logan, UT.

President Scott L. Wyatt, '87 is the president of Snow College and resides in Ephraim, UT.

Ray Buttars, '87 is the vice president of business development for Dairy Farmers of Utah and makes his home in Weston, ID.

Bradford Pond, '87 works for ATK Launch Systems Group and makes his home in Logan, UT.

Larry Ricks, '87 is a chief financial officer for ACX Trading Inc. and resides in Los Alamitos, CA.

Lynn Hansen, '87 is the chief financial officer for Onyx Graphics and resides in Bluffdale, UT.

Jeffery Cox, '87 is the director of computer services for Great Basin College and makes his home in Elko, NV.

Earl Stephenson, '87 is the director of financial planning for Energy Solutions and makes his home in Sandy, UT.

Julie Young, '87 is the director of learning and development for Millennium Pharmaceutical Inc and lives in West Roxbury, MA.

Lt. Col. Shawn Stone, '87 is the director of operations for United States Department of Defense and lives in Oceanside, CA.

Theresa Isgar, '87 is an office manager for S5 Wireless Inc. and lives in West Jordan, UT.

John Kertesz, '87 is branch owner of Sports Clips in Pocatello, Idaho, and resides in Afton, WY.

John Labrum, '87 is a planning manager for The Church of Jesus Christ of Latter-day Saints and lives in Heber City, UT.

Randall Smith, '87 is a program manager for L-3 Communications and makes his home in Farmington, UT.

Jay Omanson, '87 is a restaurant manager and makes his home in Parker, CO.

Philip Chandler, '87 is a sales support manager for XO Communications and makes his home in Layton, UT.

Brent Griffiths, '87 works for ATK Aerospace Company Inc. and makes his home in Garland, UT.

Mark Tichenor, '87 works for Hinton Burdick CPA's and Advisors and makes his home in Mesquite, NV.

Toni Davis, '88 is a business teacher and resides in American Fork, UT.

Tony Chi-yin Wan, '88 is a client manager for Fuji Xerox Hong Kong Ltd. and lives in Hong Kong.

Mark Christensen, '88 is the district manager for Windriver Petroleum and lives in Logan, UT.

Douglas Turnquist, '88 is the president and CEO of ThermoImage and lives in Salt Lake City, UT.

Steven Sheffield, '88 is a teacher for Artspace City and makes his home in Salt Lake City, UT.

Sheldon Woods, '88 is the president and CEO of Pitney Bowes Bank, Inc and resides in Herriman, UT.

Tricia Stauffer, '88 is a bookkeeper for The Pizza Factory and lives in Spanish Fork, UT.

Wendell Hatch, '88 is a compliance manager for Brigham Young University and resides in Spanish Fork, UT.

Londo Fawcett, '88 is the controller for Sapa and lives in Spanish Fork, UT.

Robert Crouch, '88 is controller for Utah Imaging Associates and makes his home in Ogden, UT.

Dannette Klein, '88 is a director for Scentsy and makes her home in Lehi, UT.

Richard Nelson, '88 is the director of human resources for North American Foods and lives in Rigby, ID.

Todd Jorgensen, '88 is an employment county manager for State of Utah and resides in Manti, UT.

Janae Skabelund, '88 is the imaging operator for R R Donnelley & Sons Company and makes her home in Logan, UT.

Douglas Larsen, '88 is a job coach and trainer for The Church of Jesus Christ of Latter-day Saints and makes his home in Preston, ID.

Tifani Price, '88 is owner of TDP Services and resides in Kamas, UT.

Jaimee Olsen, '88 is the vice president human resources for American Skiing Company and makes her home in Farmington, UT.

D. Alton Hansen, '89 is an annual giving director for LDS Philanthropies and lives in Rexburg, ID.

Allen Ash, '89 is a chief financial officer for Thanksgiving Point and lives in Lehi, UT.

Chris Newhouse, '89 is a sales manager for Corporate Express, Inc. and resides in Farmington, UT.

David Dallin, '89 is a commercial loan officer for Zions First National Bank and lives in Holden, UT.

Kent Evans, '89 works for Fort Dodge Animal Health and makes his home in Sandy, UT.

Wayne McArthur, '89 works for Superior Sod and lives in Bakersfield, CA.

Kevin Kerr, '90 is an associate director at the USU Bookstore and resides in Logan, UT.

Janice Wallentine, '90 is a chief financial officer for Wescor Inc. and makes her home in Logan, UT.

Jeff Hunsaker, '90 is the president and COO of SCO Operations Inc. and resides in Orem, UT.

Robin Williams, '90 is a support services director for Logan City School District and lives in Logan, UT.

Jillynn Youssef, '90 is an application support consultant for Shell Oil Company and lives in Spring, TX.

Colin Forbes, '90 works in management for Al-Morrell Development and makes his home in Saratoga Springs, UT.

Jay Wolford, '90 is a property claims trainer for State Farm Mutual Automobile Insurance and makes his home in Las Vegas, NV.

Keep In Touch

Sherman Conger, '90 is the vice president for Autonomous Solutions Inc. and makes his home in Providence, UT.

Andrew Jay Herzog, '90 works for Pre-Media Global and lives in Hyrum, UT.

Nicole Simmons, '91 is a staff assistant III in Internal Audits at Utah State University and resides in Logan, UT.

Verlo Howell, '91 is an area manager for All Purpose Windows and lives in Wellsville, UT.

Daren Woolstenhulme, '91 is controller for HealthSouth Rehabilitation Hospital of Utah and lives in Eagle Mountain, UT.

Val Cook, '91 is an IT designer for CPI and makes his home in Roy, UT.

Paul Barnard, '91 is the human resources director for LW Miller Transportation Inc. and resides in Hyde Park, UT.

Allan Mashburn, '91 is the mayor of Vernal City and resides in Vernal, UT.

Scott Standing, '91 is an account executive for Regence BlueCross BlueShield of Utah and lives in Mountain Green, UT.

John Merrill, '91 is an accountant for CMT Engineering Laboratories and lives in Bountiful, UT.

Troy Hobbs, '91 is a corn biofuel strategy leader for Monsanto Company and makes his home in Franklin, ID.

Janet Strand, '91 is the director of division support for Enloe Medical Center and lives in Chico, CA.

Curtis Roberts, '91 works in finance for Cache Valley Transit Department and resides in Smithfield, UT.

Tony Paskins, '91 is the human resource manager for HR Solutions and makes his home in Ogden, UT.

Lee Adamson, '91 is an office manager for Treehouse Pediatrics & Family Care LLC and lives in Preston, ID.

Stacey McKenzie, '91 is the owner of Complete Coding Solutions and lives in Ephraim, UT.

Jeffrey Bennion, '91 is in real estate development business for Cowboy Partners and makes his home in Bountiful, UT.

Brett Goldsberry, '91 is a senior manager for KPMG International and resides in Farmington, UT.

Tiffani Lovell, '91 works for Intel Corporation and makes her home in Rio Rancho, NM.

Linda Grua, '91 works for Jason Monfredi DDS and makes her home in Vernal, UT.

Krystn Clark, '92 is an internship advisor in the Jon M. Huntsman School of Business at Utah State University and makes her home in Smithfield, UT.

Brad Lee, '92 is owner of T-shirt Printing Company and lives in Ashton, ID.

Kevin Wilding, '92 is a supply chain for Kitco Defense and lives in Payson, UT.

Morgan Brown, '92 is the vice president of finances for NPS Pharmaceuticals, Inc. and resides in Bountiful, UT.

Bruce Lithgow, '92 is a partner of Baker & McKenzie LLP and makes his home in Clarendon Hills, IL.

Shauna Karren, '92 is a corporate trainer for Conservice Utility Management and Billing and lives in North Logan, UT.

Craig Fry, '92 is COO for Symbol Arts and makes his home in Layton, UT.

Steven Jack, '92 is a marketing analyst and lives in Watkinsville, GA.

Bruce Jolley, '92 is a professional sales representative for Sepracor and makes his home in Shelley, ID.

Michael Perry, '92 is the vice president of operations for UCN Inc. and makes his home in Draper, UT.

Heidi VanDePol, '92 works for Broomfield High School and makes her home in Broomfield, CO.

Ann Hurst, '92 is employed with D. Dahle Mazda and makes her home in Magna, UT.

Harland Baker, '92 works for Hewlett-Packard and makes his home in Colorado Springs, CO.

Troy Ashcraft, '92 is employed with Konica Minolta and makes his home in Lake Jackson, TX.

Lauri Merrill, '93 is an academic advisor at the Brigham City Campus for Utah State University and lives in Brigham City, UT.

Mindi Wright, '93 is the director of medical assisting for Bridgerland Applied Technology College and lives in Logan, UT.

Shane Webster, '93 is a financial reporting officer for BYU Idaho and makes his home in Saint Anthony, ID.

I-ting Wang Cordon, '93 is a group accounting manager for Dade Paper Co. and makes his home in Hollywood, FL.

Dennis Elwood, '93 is the regional controller for Americas Ethone Inc. and resides in Tolland, CT.

Bob Obray, '93 is the president of Associated Food Stores Inc. and makes his home in Layton, UT.

Brian Clark, '93 is an accounting manager for the Morinda Co. and makes his home in Heber City, UT.

Trevor Gladwin, '93 is an associate broker for Gold Key Realty Inc. and resides in Providence, UT.

Eric Williams, '93 is a buyer for Franklin Capital Corporation and resides in Layton, UT.

Cheryl Wangeman, '93 is the chief operations officer for Lewis Palmer School District and resides in Monument, CO.

Kathy Anderson, '93 is a contract specialist for Hill Air Force Base and resides in Post Falls, ID.

Kevin Archibald, '93 is a database marketing manager for Prosper and makes his home in Pleasant Grove, UT.

Matthew Cardon, '93 is the owner of Cardon LLC and lives in Idaho Falls, ID.

Laren Walker, '93 is owner of River 9 Consulting and resides in Star, ID.

Bruce Warren, '93 is the plant supervisor for Western Metals Recycling and makes his home in Sparks, NV.

Paul Merrill, '93 is the president of Casper's Ice Cream Co. and makes his home in Smithfield, UT.

Robert Inkley, '93 is a program controller for Flying J and makes his home in Kaysville, UT.

Angie Darrington, '93 is a reconvice specialist for Land Title & Escrow Inc. and makes her home in Declo, ID.

Jack Spicer, '93 works for ATK Aerospace Company Inc. and makes his home in Brigham City, UT.

Darrel Hansen, '93 is employed with Deseret Regional Center and makes his home in Las Vegas, NV.

Richard Zollinger, '93 works for Rio Tinto Energy America and lives in Gillette, WY.

Robert Montgomery, '93 is employed with Unisys Corporation and resides in Richardsville, VA.

Keri Griffone, '94 is an accountant and lives in Bountiful, UT.

Alicia Sylvies, '94 is a clinical contracting manager for University of Utah Hospitals & Clinics and lives in Draper, UT.

David Lance Cheney, '94 is director for PricewaterhouseCoopers and resides in Gilbert, AZ.

Travis Schow, '94 is an engineering manager for Micron Technology Inc. and lives in Boise, ID.

Kelly Troy Woodbrey, '94 is the human resource manager in the church education system for the Church of Jesus Christ of Latter-day Saints and lives in Spanish Fork, UT.

Jim Bennett, '94 is the president of Now Advisors and lives in Fruit Heights, UT.

Tracy Yost, '94 is a chief financial officer for Digimarc and lives in Oregon City, OR.

David Colling, '94 is the president of Henriksen-Butler Properties and resides in Sandy, UT.

Eric Johnson, '94 is a senior tax manager for Schmitt, Griffiths, Smith and Co. and makes his home in Providence, UT.

Andrew Osborn, '94 is a senior VP and national sales manager for Stearns Bank N.A. and makes his home in Draper, UT.

Byron Allen, '94 is the vice president of sales and marketing for Flexpoint Sensor Systems, Inc. and makes his home in Ogden, UT.

Kirk Olsen, '94 is the director of business operations for Klune Industries, Inc. and makes his home in Nephi, UT.

Jay Davis, '94 is the manager of process automation for the University of Utah and lives in Layton, UT.

David Johnson, '94 is a project buyer for Autoliv ASP Inc. and makes his home in Perry, UT.

Curtis Wilson, '94 is a regional manager for Washington Mutual, Inc. and makes his home in Kaysville, UT.

James Hall, '94 is a systems analyst for Discover Card and lives in Draper, UT.

Cheryl Burgess, '94 is a teacher for Preston High School and lives in Hyde Park, UT.

Paul Keeley, '94 works for Data Watch and makes his home in Boise, ID.

Doran Duffin, '94 works for Kaiser Permanente and lives in San Jose, CA.

Juan Collao, '94 is employed with Menzies Aviation and makes his home in Addison, TX.

Sharon Schnell, '95 is an administrative assistant for ABRIO Family Services & Supports and makes her home in Flagstaff, AZ.

Gregory Edgar, '95 is a plant account manager for Basic American Foods, Inc. and lives in Idaho Falls, ID.

Kurt Chaffin, '95 is a programmer for Moore Wallace and resides in Millville, UT.

Joel Griffiths, '95 is the regional director of operations for Whataburger and resides in Portland, TX.

Keep In Touch

Scott Mcknight, '95 is the regional sales manager for Shaw Industries and resides in Wilsonville, OR.

Todd Vernon, '95 is a financial reporting manager for Edwards Life Science and makes his home in West Jordan, UT.

Jason Lindsey, '95 is the manager of special projects for Overstock.com and resides in Farmington, UT.

Joelle Cardon-Osias, '95 is the vice president for Revolution Performance Motors Inc. and makes her home in Spokane, WA.

Heather Welch, '95 is an assistant network administrator for Hinton Burdick and resides in Saint George, UT.

Jean-Paul Hendricks, '95 is an attorney for Morris Pickering Law Firm and lives in Las Vegas, NV.

Jeffrey Shumway, '95 is a business manager for Southwest Utah Public Health and resides in Hurricane, UT.

Nathan Hardy, '95 is the director of power resources for UAPS and lives in Farmington, UT.

Kirk Fackrell, '95 is a network manager for American Express Company and lives in Riverton, UT.

Jeffery Tilton, '95 is the owner of J Tilton Inc. and resides in Henderson, NV.

Sherman Curtis, '95 is a sourcing manager for Intermountain Healthcare and resides in Layton, UT.

Jean Frasier, '95 is a teacher for Hemmit School District and lives in Aguanga, CA.

Melanie Allred, '95 is the vice president for Grantsville Federal Credit Union and makes her home in Tooele, UT.

Macey Buker, '95 works for Envision Lending Group Inc. and resides in West Jordan, UT.

John Adams, '96 is an assistant controller for EIRMC and lives in Ammon, ID.

Bunney Schmidt, '96 is an assistant professor for Utah Valley State College and resides in Orem, UT.

Chris Parker, '96 is the director of corporate strategy and development for LeasePlan Corporation and resides in the Netherlands.

Ryan Hardy, '96 is the plant manager for PolyPipe, Inc. and lives in Casper, WY.

Jing Huang, '96 is an account representative for Tyco International, LTD and lives in New York, NY.

Ryan Warburton, '96 is a partner in the public finance department of Ballard Spahr Andrews & Ingersoll LLP and resides in Bountiful, UT.

Donna Eddleman, '96 is the vice president of student services for Southern Utah University and lives in Cedar City, UT.

Brian Kingdon, '96 is controller for Quality Tire Company and makes his home in Salt Lake City, UT.

Brian Staheli, '96 is a flight instructor for Air Center of Salt Lake and makes his home in Stansbury Park, UT.

John Shaw, '96 is a manager for Albertsons Inc. and makes his home in Meridian, ID.

Ron Mortensen, '96 is the manager of field operations for The Church of Jesus Christ of Latter-day Saints and lives in Eagle Mountain, UT.

Kristin Greenhalgh, '96 is a nanny and lives in Layton, UT.

Stephen Kunzler, '97 is the owner of Kunzler Consultancy, LLC and makes his home in Centerville, UT.

Lori Ann Whetten, '97 is the vice president for Home & Property Solutions, Inc. and makes her home in Syracuse, UT.

Todd Beutler, '97 is a manager for Cache Valley Transit District and resides in Smithfield, UT.

David Filimochala, '97 is the director of joint ventures for Flying J and lives in Providence, UT.

Deanna Brewer, '97 is the division administrator for Albin Advanced Nutrition and resides in Pery, UT.

Philip Hunsaker, '97 is an engineering manager for TTM Technologies and resides in Logan, UT.

Jeffrey Pocock, '97 is an insurance inspector for Lowry & Associates and makes his home in Riverton, UT.

K. C. Peterson, '97 is a senior analyst for Lockheed Martin and resides in Fort Worth, TX.

Travis Williamson, '97 is a senior database engineer for ADT and resides in Layton, UT.

Bradley Spackman, '97 is a support department manager for Spillman Technologies Inc. and lives in Bountiful, UT.

Kevin Ricks, '97 works in the tax department for Boise Cascade Corporation and lives in Boise, ID.

Mitch Wright, '97 is the vice president of finance for Prism Pointe Technologies and makes his home in Atlanta, GA.

Darrell Spencer, '97 works for ATK Aerospace Company Inc. and makes his home in Ogden, UT.

Robert McKenna, '97 is employed with Energy Strategies and makes his home in Bountiful, UT.

Tyler Olsen, '98 works for Wells Fargo and makes his home in Broomfield, CO.

Karen Phyllis Fowles, '98 is the registered dietitian for Southcentral Foundation and resides in Eagle River, AK.

David Kerr, '98 works for Q-Med Scandinavia and lives in Salt Lake City, UT.

Eric Shipley, '98 is a corporate controller for ICON Health & Fitness Inc. and makes his home in Logan, UT.

Colby Wheeler, '98 is a senior investment analyst for Halcyon Asset Management and makes his home in New York, NY.

Sara Toliver, '98 is the president and CEO of Ogden/Weber Convention Visitors Bureau and resides in Ogden, UT.

Lisa Thatcher, '98 is a real estate agent for EXIT Realty Destinations and lives in Logan, UT.

Bradley Bishop, '98 is a box office manager for Cedar City Corporation and lives in Cedar City, UT.

Matthew Hawk, '98 is a firefighter and makes his home in Aurora, CO.

R. Shaun Anderson, '98 is a flight electrician for Bell Helicopter Textron Inc. and makes his home in Amarillo, TX.

Jeffrey Howell, '98 is the manager of financial planning for Land's End and lives in Dodgeville, WI.

Daniel Brown, '98 is a network manager for Wheeler Machinery Company and lives in American Fork, UT.

Hsing-yueh Huang, '98 is a software engineer for Oracle Corporation and resides in Pleasanton, CA.

Jeffrey Grandia, '98 is the vice president of technology services for Cache Valley Electric Company and makes his home in Farmington, UT.

Ken Nelson, '98 works for ATK Aerospace Company Inc. and makes his home in Brigham City, UT.

Paul Jensen, '98 is employed with Gartner and makes his home in Waddell, AZ.

Jason Thompson, '98 works for Omniture Inc. and lives in American Fork, UT.

Kenneth Jeppesen, '99 is a senior audit manager for Schmitt Griffiths Smith & Co. PC and lives in Clearfield, UT.

Darren VanLeuven, '99 is a manager for Deloitte & Touche LLP and makes his home in Boise, ID.

Adam Chamberlain, '99 works for Hein & Associates LLP and makes his home in Littleton, CO.

Corinne Rampton, '99 works in operations and client services for Investment Management Consultants and lives in Salt Lake City, UT.

Nicklaus Clark, '99 works for Loomis and lives in Henderson, NV.

Russell Klein, '99 is the principal at Grant Elementary School and resides in Salt Lake City, UT.

Sabrina Peterson, '99 is controller for Associated Tire Stores and resides in Hyde Park, UT.

Jeri Ann Beyeler, '99 is a day care provider and makes her home in Leadore, ID.

Karl Stevens, '99 is the director of the online program for Southern Utah University and lives in Cedar City, UT.

Linda Hodges, '99 is a nursing instructor for Weber State University and lives in Logan, UT.

Karwin Weaver, '99 is an operations officer for United States Air Force and lives in Clearfield, UT.

Harry Jasper, '99 is owner of Share Your Health and resides in Pomeroy, WA.

Benjamin Gordon, '99 is owner of Simply Fit and resides in Tukwila, WA.

Shawn Hartley, '99 is a part owner of Utah Onions and resides in Syracuse, UT.

Bryan Hagman, '99 is a program manager for Intel Corporation and makes his home in Saint Helens, OR.

Phillip Gertge, '99 is a real estate agent and makes his home in Willard, UT.

Andrew Langston, '99 is a senior accountant for Dean's Suits and resides in Spanish Fork, UT.

Jared Hendricks, '99 is a senior consultant for Deloitte & Touche LLP and resides in Trenton, MI.

Richard Rigby, '99 is a tax analyst for Kern River Gas Transmission and lives in Farmington, UT.

Michael Djunaedi, '99 works for Aspen Homes and makes his home in Clearfield, UT.

Scott Fambrough, '99 works for CK Media and makes his home in American Fork, UT.

Kevin Blotter, '00 is the owner of KFB Financial Services, Inc. and makes his home in Hyde Park, UT.

Deborah Burke, '00 is an accountant for OSI Restaurant Partners Inc. and resides in Clearwater, FL.

Derek Carter, '00 is an assistant controller for Countrywide Securities Corp. and lives in Canoga Park, CA.

Michael Barclay, '00 is a business analytics manager for Johnson & Johnson and lives in Chino Hills, CA.

Keep In Touch

Kent Averett, '00 is a district manager for the Social Security Administration and lives in Bozeman, MT.

Robert Larson, '00 is an inspector for PCAOB and makes his home in Broomfield, CO.

Brady Christensen, '00 is an agent for Farm Bureau Financial Services and lives in Tooele, UT.

Ethan Weyand, '00 is the chief financial officer for MCC Global and makes his home in Provo, UT.

Eddy Butterfield, '00 is an acting senior adviser for economic development for the Salt Lake City Corporation and makes his home in Herriman, UT.

Nicole Pyne, '00 is an associate in the litigation department for Parsons Behle & Latimer and resides in Madison, TN.

TaraLee Bellamy, '00 is a business analyst for Zions Bancorporation and lives in Farmington, UT.

Emily Christensen, '00 is a commercial real estate agent for Business Properties Group and resides in Las Vegas, NV.

David Meanea, '00 is the data base administrator for All West Communications Inc. and makes his home in Kamas, UT.

Todd Jenkins, '00 is a database administrator for Cache County and makes his home in Hyrum, UT.

Jennifer Willey, '00 is a financial analyst for The Church of Jesus Christ of Latter-day Saints and makes her home in Bountiful, UT.

Brady Bagley, '00 is a new product manager for American Express Centurion Bank and lives in West Jordan, UT.

Louis Rothey, '00 is owner of Ridgeline Equity and resides in Providence, UT.

Catherine Wong, '00 is the owner of Sure Bet Cleaning Services and resides in Las Vegas, NV.

Tyler Singleton, '00 is a quality manager for Western Quality Foods and makes his home in Cedar City, UT.

Darren Gibby, '00 works for Intel Corporation and makes his home in Chandler, AZ.

Trevor Andreasen, '00 works for Mustang Development and lives in Springville, UT.

Anthony Poll, '00 works for Polaris Industries Inc. and lives in Buffalo, MN.

Rick Velasquez, '01 works for The Church of Jesus Christ of Latter-day Saints and lives in Hooper, UT.

Suttinuch Viboonpattanawong, '01 is the chief accountant for Thien Po Jewelry and resides in Walnut, CA.

Kristen Tresner, '01 is a clerk for the US Postal Service and makes her home in Woods Cross, UT.

Dustin Stoker, '01 is the human resources advisor for the Americas and Europe with Rio Tinto and makes his home in Tooele, UT.

Mischadeva Porter, '01 is the owner of Slipstream Aviation and lives in Arlington, TX.

Joshua Jeppson, '01 is a therapy consultant of medical sales for Medtronic and makes his home in Sandy, UT.

Rhett Rampton, '01 is a treasury relationship manager for Zions First National Bank and makes his home in Kaysville, UT.

Christian Iverson, '01 is director for Spendlove Research Foundation and lives in Hyrum, UT.

Bryan Miller, '01 is an accountant for Deloitte & Touche LLP and lives in Boise, ID.

Lori Cameron, '01 is a buyer for Inovar Inc. and resides in Logan, UT.

Danielle White, '01 is a co-owner of B.T. White Inc. and lives in Wellsville, UT.

Craig Merritt, '01 is a finance manager for TopVue Defense and resides in Clinton, UT.

Amber Drake, '01 is the human resources for Convergys and makes her home in Smithfield, UT.

Andrew Stone, '01 is the information technology manager for Home Market Foods and makes his home in Foxboro, MA.

Chet Thompson, '01 is a manager for Thompson Oil Company and lives in Ephraim, UT.

Christian Olsen, '01 is the owner of Sunday Ventures and resides in Las Vegas, NV.

Loyal Cook, '01 is the owner of The Strategic CFO and resides in South Jordan, UT.

Elliott Phillips, '01 works in pest control and resides in Coppell, TX.

Sterling Bone, '01 is a professor for Brigham Young University and makes his home in Pleasant Grove, UT.

Chris Brewer, '01 is a store manager for Tire Distribution System and resides in Ogden, UT.

Matthew Redd, '01 is a web developer for KSL and makes his home in Woods Cross, UT.

James Whitaker, '01 works for United States Department of Agriculture and resides in Centreville, VA.

Heath Davis, '01 is a senior solutions engineer for Ikon Office Solutions and resides in Farmington, UT.

Janel Snyder, '02 is a contract specialist at Schriever Air Force Base for the United States Air Force and resides in Colorado Springs, CO.

Valerie Madsen, '02 is a database administrator and resides in Lehi, UT.

Paul Belcher, '02 is owner of PC Crane Service LLC and makes his home in Herriman, UT.

Trevor Gilson, '02 is a branch manager for Centennial Bank and lives in Ogden, UT.

Douglas Leffler, '02 is a co-owner of Cub River Carriage Co. and lives in Preston, ID.

Amy West, '02 is the human resources manager for Cadence Bank and resides in Starkville, MS.

Thomas Mckenna, '02 is a project manager for Stantec Consulting Inc. and resides in Sandy, UT.

Stuart Jones, '02 is the vice president of advancement for Southern Utah University and makes his home in Cedar City, UT.

Curtice Boulton, '02 is an auditor for Expedia and lives in Maple Valley, WA.

Daniel Paskett, '02 is the controller for Sports Academy & Racquet Club and lives in Logan, UT.

Joel Johnson, '02 is the designer for Eclipse Wireline and makes his home in Logan, UT.

Frederic Johnson, '02 is a fire management officer in Central Utah for the State of Utah and makes his home in Manti, UT.

Russell Butters, '02 works in sales for Doug Granger Pitney Bows and makes his home in Parker, CO.

Tamra Woodruff, '02 works in sales for Entertainment Publications Inc. and makes her home in Bakersfield, CA.

Jeffrey Fairbanks, '02 is a senior sales manager for Intel Corporation and resides in American Fork, UT.

Lyle Harmon, '02 works as a welder for Westech/Wotco and makes his home in Casper, WY.

Timothy Beckstrand, '02 works for Media One and makes his home in Salt Lake City, UT.

Trevor Sadler, '02 works for SkyWest Airlines and lives in Ogden, UT.

Robert Anderson, '03 is an assistant quality control specialist for Cambelt International and resides in Salt Lake City, UT.

Scott Seegmiller, '03 is the human resources manager for Contexo Media LLC and makes his home in Salt Lake City, UT.

Dennis Allen, '03 is the human resources recruiter for University of Utah and makes his home in Salt Lake City, UT.

Daniel Oehler, '03 is an IT manager for City of Battleground and makes his home in Vancouver, WA.

Blake Carlile, '03 is a law school student at the University of Nebraska and makes his home in Lincoln, NE.

Mike Baker, '03 is a tax attorney for Cooley Godward Kronish and makes his home in Broomfield, CO.

Seth Atkinson, '03 is the city financial director for Sandy City and lives in Midway, UT.

Jonathan Badger, '03 is a corporate perishable manager for Lee's Marketplace and lives in Hyde Park, UT.

Brady Christensen, '03 is an insurance agent for Farm Bureau Insurance and resides in Richmond, UT.

Stephen Ostler, '03 is the president and CEO of Boyer Company and resides in Salt Lake City, UT.

Adebola Jimoh, '03 is a professional football player for Chicago Bears and resides in Leesburg, VA.

Meagan Nelson, '03 works for LDS Family Services and lives in Logan, UT.

Cameron Greener, '03 is an assistant for JD Clark and Company and resides in Ogden, UT.

Aaron Smart, '03 works in accounts payable for ICON Health & Fitness Inc. and makes his home in Logan, UT.

Jason Duren, '03 is an agent for Farm Bureau Insurance and lives in Logan, UT.

Jonathan Barlow, '03 is an assistant buyer for Men's Wearhouse and lives in South Jordan, UT.

Cassy Budd, '03 is an associate teaching professor for Brigham Young University and resides in Provo, UT.

Travis Lansing, '03 is an audit senior for Utah State Auditor's Office and lives in Salt Lake City, UT.

Don Stafford, '03 is a commercial banking professional for Bank of America and resides in Greenacres, WA.

Douglas Faragher, '03 is the controller for Chrysalis and resides in Orem, UT.

Jaima Dyer, '03 is a department manager for University of Utah and makes his home in Salt Lake City, UT.

Angela Young, '03 is director of human resource for Jackson Trading Co. and makes her home in Freedom, WY.

Joni Wright, '03 is the events director for Corporate Alliance and resides in Springville, UT.

Keep In Touch

Rachael Won, '03 is a faculty and staff trainer for The United States Army and resides in Marina, CA.

Brent Larkin, '03 is a financial advisor for Morgan Stanley and resides in Nampa, ID.

Candice Crawford, '03 is a financial analyst for Goldman, Sachs, and Company and makes her home in Sandy, UT.

Daniel Applegarth, '03 is a financial analyst for the State of Utah and lives in Tooele, UT.

Benjamin Olson, '03 is a financial planner for ROI and makes his home in Lehi, UT.

Ann Dastrup, '03 works for the forest service for the FFederal Government and makes her home in Monroe, UT.

David Jew, '03 is a hardware quality engineer for Ball Aerospace & Technologies Corporation and makes his home in Broomfield, CO.

Jacob Walters, '03 is the human resources manager for Honeyville Grain and makes his home in Victorville, CA.

Jeff Goddard, '03 is an inventory planner for Iomega Corporation and makes his home in Syracuse, UT.

Travis Port, '03 is an IT manager for Autoliv ASP Inc. and makes his home in Bear River City, UT.

George Searle, '03 is the MIT assistant for Moon Lake Electric Association Inc. and lives in Vernal, UT.

Ian McDonough, '03 is the owner of McDonough Consulting and resides in San Diego, CA.

Cory Fabrizio, '03 is the owner of Precision Analysis and resides in Riverton, WY.

Sheridan Taylor, '03 is a programmer and developer for Workflowone and makes his home in Grantsville, UT.

Andrea Taylor, '03 is a real estate agent and makes her home in Heber City, UT.

Brian Smith, '03 works in sales for Invest Tools and makes his home in Farmington, UT.

Wade Barrus, '03 is a senior IT network analyst for Symantec Corporation and resides in Sahuarita, AZ.

John Berenyi, '03 is a senior process engineer for Barnes Aerospace and resides in Roy, UT.

Jaclyn Miles, '03 is a staff accountant for US Bizcorp and resides in Columbus, OH.

Adam Wright, '03 is a stock broker for Fidelity Investments and resides in Bluffdale, UT.

The Libberton, '03 is a supervisor for US Postal Service and lives in Roosevelt, UT.

Sam Clements, '03 is a teaching assistant and lives in Richland, WA.

Matthew Hillier, '03 is a training director for Group Link and lives in Layton, UT.

Glade Roos, '03 is a truck driver and makes his home in Logan, UT.

Jade Beckman, '03 is the vice president for Mountain America Credit Union and lives in Clearfield, UT.

Kent Duncombe, '03 is the vice president for human resources for Direct Financial and makes his home in Wellsville, UT.

Joseph Hoyal, '03 is the web application lead developer for Crump Goup, Inc. and makes his home in Lehi, UT.

Thomas Thorley, '03 is a web developer for EMC and makes his home in Pleasant Grove, UT.

Deven Craw, '03 works for Hansen Rasmussen and makes his home in Las Vegas, NV.

Tingbi Zhao, '03 works for Spring 2 Technologies Inc. and lives in Provo, UT.

Paula Olsen, '04 is an assistant director at the Tooele Campus for Utah State University and lives in West Jordan, UT.

Christopher Pulsipher, '04 is an accountant for PricewaterhouseCoopers and resides in Kaysville, UT.

Jeremy Slade, '04 is a branch manager for Northwest Farm Credit Services and lives in Missoula, MT.

Jacob Hawkins, '04 is a broker and makes his home in Parker, CO.

Kami Kelley, '04 is a corporate recruiter for Flying J and resides in Eden, UT.

Amber Rockwell, '04 is an executive assistant for PricewaterhouseCoopers and lives in Tooele, UT.

Paul Hulet, '04 works in foreign military sales for Hill Air Force Base and makes his home in Ogden, UT.

Luke Humphries, '04 is a fund accountant II for State Street in Boston, MA and makes his home in Waltham, MA.

Neal Peterson, '04 is an operations manager for the trucking company for The Church of Jesus Christ of Latter-day Saints and lives in Salt Lake City, UT.

Todd Larsen, '04 is a project manager for Intermountain Healthcare and resides in Salt Lake City, UT.

Tod Martin, '04 is a salesmen for Renegade Sports and makes his home in Smithfield, UT.

Tyler Mchenry, '04 is a senior associate for PricewaterhouseCoopers and makes his home in Las Vegas, NV.

Donovan Hartley, '04 is a truck driver for Christensen Construction & Ready Mix and makes his home in Idaho Falls, ID.

Danielle Doman, '04 works for Wells Fargo Bank and lives in Logan, UT.

Corey Crittenden, '04 is an accountant for Harman Management Corporation and resides in Salt Lake City, UT.

Jackie Hubbard, '04 is a pilates instructor for Sports Academy & Racquet Club and resides in Layton, UT.

Bart Hubbard, '04 is a project manager for Agency Fusion and resides in Layton, UT.

Richard Weinert, '04 works for Fidelity Investments and makes his home in Farmington, UT.

Heidi Blake, '04 is employed with Twiss Family Dentistry and lives in Ivins, UT.

Nathan Leishman, '04 is employed with Wasatch Properties Management Inc. and makes his home in Logan, UT.

Emily Stuart, '04 is an accountant for Cook Accounting & Consulting and lives in Woods Cross, UT.

Lorrie Dearden, '04 is an accountant for Deseret First Credit Union and lives in Sandy, UT.

Wei Wei, '04 is an accountant for JD Clark & Co. and resides in Ogden, UT.

Delia Gillespie, '04 is a benefits specialist for IHC Health Services and lives in North Salt Lake, UT.

Darren Gooch, '04 is controller for Xactware Inc. and makes his home in Alpine, UT.

Michael Stirland, '04 is a development and researcher for ICON Health & Fitness, Inc. and makes his home in Logan, UT.

Christopher Schofield, '04 is the director of product development for Dynamic Screening Solutions and lives in Hyrum, UT.

Charles Wach, '04 is the director of supply change for Nature's Sunshine Products and lives in Orem, UT.

Daniel McKee, '04 is a farm manager for McKee Enterprises and resides in Tridell, UT.

Evan Campbell, '04 is an instructor of business at Pine View Middle School and makes his home in Saint George, UT.

Ryan Anderson, '04 is an insurance agent for All State Insurance and makes his home in Idaho Falls, ID.

Mark Trippler, '04 is a machine operator for Schreiber Foods, Inc. and makes his home in Logan, UT.

Brian Masteller, '04 is a member of the National Guard for The United States Army and lives in Monterey, CA.

Nathaniel Holfeltz, '04 is the owner of Titian Construction and resides in Vernal, UT.

Mark Ballard, '04 is a project service manager for Moss Incorporated and makes his home in Draper, UT.

Harlan Monroe Brewer, '04 is a software engineer for SES and resides in Perry, UT.

Marianne Kirby, '04 is a web developer for Conserve and makes her home in Logan, UT.

Jennifer Davis, '04 works for Bruno Engineering and makes her home in Price, UT.

Andrea Merrell, '04 works for the United States Department of Agriculture and resides in Vernal, UT.

Ryan Jones, '04 is employed with Wells Fargo and resides in West Jordan, UT.

Roger Mayo, '05 is a computer science teacher for Arbor View High School and resides in Las Vegas, NV.

Douglas Petersen, '05 is a credit manager for Wells Fargo and resides in Vernal, UT.

Daniel Perry, '05 is an EDI coordinator for Global Accessories Inc and lives in Smithfield, UT.

Lisa Tarbox, '05 is a financial analyst for Office of Recovery Services State of Utah and lives in Payson, UT.

Erin Uiter, '05 works in inside sales for Sysco Intermountain Food Service and lives in Salt Lake City, UT.

Solon Wilkerson, '05 is a manager for Cindy Rowe Auto Glass and lives in Harrisburg, PA.

Jason Clark, '05 is a production manager for Americord and resides in Logan, UT.

Derek Joos, '05 is a software development manager for Corda Tech and makes his home in Rexburg, ID.

Sarah Cai, '05 is a staff accountant for U.S. Foodservice Inc. and makes her home in Farmington, UT.

Editor's note: Due to unexpected space limitations, we were unable to include Keep In Touch updates for graduates from most of 2005, and all of 2006 and 2007 in this issue. We apologize and expect to include all of them in the next edition of the Huntsman Alumni Magazine.

We'd like to hear your news. E-mail us at profile@cc.usu.edu or send information to: Dean's Office, Jon M. Huntsman School of Business, USU, 3500 Old Main Hill, Logan, UT, 84322-3500.

BottomLine started in 1975; continues to evolve in 2008

The *BottomLine*'s first issue was in fall of 1975.

In the years that followed, it has changed from the original four-page, two-color newsletter it once was when Dean Robert P. Collier launched the *BottomLine*. In fact, at times, it has just gone away. It's only been in recent years that the publication has been evolving to its present full-color form.

We now call ourselves the Jon M. Huntsman School of Business. We think this is the right time to change the name of the publication as well.

"The Huntsman name itself gives us a strong positive brand identity that we plan to build in every way we can," Dean Douglas D. Anderson said. "Renaming our publication will help us do that."

If you went back and reviewed old editions of the *BottomLine*, you'd read of a college that was always reinventing itself and evolving to better fulfill its purpose. Now it's time for *BottomLine* to do the same thing. It is time for the *BottomLine* to become the *Huntsman Alumni Magazine*.



BottomLine

NEWSLETTER OF THE COLLEGE OF BUSINESS
UTAH STATE UNIVERSITY, LOGAN, UTAH
Volume I Number 1, Fall 1975

The Dean Speaks

by Dean Robert P. Collier

During my 17 years at USU I have seen many changes and improvements in the faculty, curriculum, and services we provide. The faculty and I now feel it is time to strengthen our communication by telling you what we are doing. Therefore, we send this first issue of *The BottomLine* to tell you of the broad range of teaching, research, and community services we are engaged in at USU.

We are accredited by the American Assembly of Collegiate Schools of Business, have a beautiful new building, a large, well-established graduate program, one of the largest extension services on campus (Management Institute now puts on approximately 130 programs per year), and have an enrollment of more than 1,000 students per year. The George S. Eccles Distinguished Lecture Series (attracting such renowned speakers as Walter Heller, Paul McCracken, and Herbert Stein) is well established, and the Distinguished Executive Lecture Series commences this year. We have



Dean Robert P. Collier

sponsored the Annual Intermountain Banking Seminar for several years.

These activities and many others will be described in future issues of our publication. This strengthened communication will bring us and the management community we serve closer together. We look forward to the challenges of the future and encourage your comments on the contents of the publication so that it may prove interesting and relevant to you.

Rural Utah Manufacturing Firms: Their Monetary Impact

If a new firm were to enter the local economy, if an established firm were to expand, or if a firm left the area, what would the monetary impact be?

USU's Department of Economics, under the direction of Kimbal Humphrey, Dr. Rondo Christensen, and Dr. Lynn Davis, conducted a study of rural Utah manufacturing firms to answer these questions. The intent of the study was to help local and regional planning groups, chambers of commerce, and the heads of manufacturing firms assess the primary monetary impact that a manu-

facturing firm will have on local and state economies.

The researchers gathered data concerning the location, number, and type of all manufacturing firms located in rural Utah and studied the factors influencing firms to locate in these areas. With a financial description of the manufacturing firms, as well as a breakdown of where different expenditures were made, models were constructed to predict the propensities to consume and sell locally, in-state and out-of-state, for those firms being considered.

The study revealed that a firm is more likely to spend locally if it is

New Merchandising Program at USU

Of the 25,000 plus employers in Utah, more than 20,000 are involved in some phase of retailing or wholesaling. With such a large segment of the state's economy engaged in merchandising, Professors Ted Ivarie and Dana Friedland of the USU Business Education Department saw the need for a qualified merchandising work force.

After convincing University administration of this need, they went to work designing a two-year certificate program which combines on-the-job training with classroom instruction. "The end product of this program," said Friedland, "is hoped to be a reliable, interested, and intelligent merchandising employee. To this end we have developed a curriculum which we feel is both unique and practical."

The program Friedland refers to offers directed work experience as well as classroom learning. The community becomes the laboratory for the student to apply the principles and

(continued next page)

labor and raw materials intensive and less likely if it requires the purchase of semi-finished materials. It was also discovered that the higher a firm's sales volume, the smaller the proportion of its budget is expended locally. The wood products industry proved to be the highest in propensity to consume locally and the transportation equipment industry the lowest.

The researchers are currently compiling the data into report form which will be available soon. Furthermore, a comparison study into the work force impacts of different types of manufacturing firms in rural Utah is now underway.



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