

# Taylor Lovegood

435-770-9149 • linkedin.com/in/Tlovegood • taylor.lovegood@gmail.com

## EDUCATION

### Utah State University, Jon M. Huntsman School of Business

Logan, UT

*BS Finance; Minor, Korean*

May 2022

- GPA: 4.0 while working 20+ hours a week
- Huntsman Scholar (top 20% of business students), 2019-Present
- Undergraduate Teaching Fellow for 100+ students in leadership and economics courses. Advised professors on test preparation, essay creation, and leadership development projects, 2018-2019
- Recipient, Presidential Scholarship for academic excellence

## EXPERIENCE

### University Growth Fund (*\$32M student-led venture fund*)

Salt Lake City, UT

*Venture Capital Intern*

Aug 2021-Present

- Collaborated with a team of 8-12 students evaluating and investing in venture capital opportunities ranging from \$250,000 - \$1 million in investment size
- Performed due diligence and financial, valuation, and returns analyses

### RR Donnelley

Salt Lake City, UT

*Intern – Sales Operations*

Jan-Aug 2021

- Identified 3,500 prospective clients nationwide by utilizing lookups, macros, and pivot tables within 3 databases affecting sales strategy and regional structuring for 45 area development managers
- Developed excel formula to recognize top prospective clients through regression analysis using 30+ variables in R
- Research frequency of sales contacts required to gain new accounts using Salesforce reports on 35,000 accounts

### Zions Bancorporation

Salt Lake City, UT

*Summer Intern, Information Security – Identity & Access Management*

May-Aug 2020

- Liaised among CFO, management of information security division and other divisions resolving information security concerns and vulnerabilities within active directory groups, entitlements, and 3<sup>rd</sup> party applications
- Reviewed 60+ system-wide applications to determine security and compliance in association with E&Y
- Audited and sorted 24,000+ active directory groups determining security risk rating and ownership delegation

### SEED Program – Mentors Philippines

Manila, Philippines

*Business Consultant Intern*

May-Aug 2019

- Mentored 3-5 small business owners in education and retail industries weekly, teaching budgeting and finance skills
- Proposed to CEO 4 initiatives reducing client interest rates 2-4% via creation of drop-shipping wholesale business
- Organized and instructed entrepreneurship club at Pasig City Science High School for 30 students weekly

## LEADERSHIP & SERVICE

### The Church of Jesus Christ of Latter-Day Saints

Seoul, Korea

*Full-Time Volunteer and Leader*

Jan 2016-Feb 2018

- Spoke publicly in Korean on a monthly basis to groups ranging from 50-100 attendees
- Supervised 30+ volunteers on internal communication, sales, and research strategies
- Planned and executed 10+ community outreach activities averaging 50 in attendance

## SKILLS / OTHER

- Proficient in HTML/CSS, WordPress/Joomla!, QuickBooks, Excel, PowerPoint, Adobe Suite
- Korean - spoken and written language N2 level of proficiency
- Seasonal Golf Instructor for 25+ children weekly, attracted 100+ students through networking, social media and compelling advertising. Revenues of \$1500 in 2020, 25% increase from prior year
- State Qualified Swimmer (top 24 among largest Utah high schools) in 100-yard Butterfly, Feb 2014