# Skill-Biased Technological Change and Homeownership 

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## Housing Market

- Housing and the Macroeconomy
- The August 2007 subprime crisis has raised more attention to:
(i) Homeownership
(ii) House Prices
(iii) Mortgage Markets
- Motivated by the recent facts, the literature has mostly focused on a specific period: housing boom-bust.


## Homeownership Rate

AGGREGATE HOMEOWNERSHIP RATE


## Homeownership Rates by Age

Homeownership Rates by Age

| Age Group | 1970 s | 1990 s | 1970s-1990s |
| :---: | :---: | :---: | :---: |
| $20-24$ | 23.9 | 17.6 | -6.3 |
| $25-29$ | 45.4 | 37.1 | -8.3 |
| $30-34$ | 64.3 | 55.0 | -9.3 |
| $35-39$ | 71.9 | 64.8 | -7.1 |
| $40-44$ | 75.9 | 71.7 | -4.2 |
| $45-49$ | 78.8 | 76.8 | -2.0 |
| $50-54$ | 79.7 | 80.0 | 0.3 |
| $55-59$ | 80.2 | 82.0 | 1.8 |
| $60-64$ | 78.9 | 83.4 | 4.5 |
| $65-69$ | 76.3 | 84.1 | 7.8 |
| $70-74$ | 72.9 | 83.7 | 10.8 |
| $75-79$ | 69.2 | 80.1 | 10.9 |

* 1970s - stands for the period of 1976 to 1978, ( CPS Data )
* 1990s - stands for the period of 1994 to 1997, ( CPS Data )


## Homeownership Rates by Age

HOMEOWNERSHIP RATES BY AGE


## A Contributing Factor...

- Question: Why has Life Cycle Profile of Homeownership Steepened?
- Our Answer: Skill-Biased Technological Change (SBTC) - an important factor.
- Period coincides with significant changes in wage inequality and returns to skill.
- In particular, returns to skill increased, associated with the 'latent' SBTC.
" SBTC is a shift in the production technology that favors skilled (more educated, more experienced, more able) labor over unskilled labor by increasing its relative productivity and, therefore, its relative demand. "

> Violante, Giovanni L. - "Skill-Biased Technical Change"
> The New Palgrave Dictionary of Economics, 2nd Edition

- SBTC increases the relative price of experience, an important dimension of skill.


## Experience Premium

## U.S. EXPERIENCE PREMIUM



## Income Profiles

LIFE CYCLE INCOME (PRODUCTIVITY) PROFILES


## Mechanism

- Skills accumulated with labor market experience
- Old agents are more skilled w.r.t. young agents
- SBTC $\rightarrow$ increase in the relative price of skill

Wage of Young (Inexperienced) $\downarrow$

Wage of Old (Experienced) $\uparrow$

- Why? "General Purpose Technological Change" and "Technology-Experience Complementarity in Adoption"

Aghion, Howitt, Violante (2002), Hornstein, Krusell, Violante (2004), Weinberg (2005)

## Mechanism

- The increase in returns to experience generates a steepening in life-cycle earnings profiles, widening the wage gap between young and old ages.
- This makes it increasingly hard for young households to accumulate substantial savings early in the life-cycle, in line with consumption smoothing.
- Accordingly, it takes more time for young agents to become homeowners, given frictions in (i) financial markets (downpayment requirement)
(ii) housing markets (owned houses are larger, indivisible).
- Older agents who were not able to own a house before may now become homeowners, given higher returns to experience and depending on what has happened to average wealth level at those old ages.


## Related Literature

- Data: Housing and Ownership
- Segal and Sullivan (1998), Garriga, Gavin, Schlagenhauf (2006), Li (2005)
- Data: Inequality Facts
- Heathcote, Perri and Violante (2010)
- Modelling: Housing and Ownership
- Gervais (2002), Nakajima (2010), Diaz and Luengo-Prado (2008),
- Fang Yang (2009), Chambers, Garriga and Schlagenhauf (2009)
- Modelling: SBTC and Experience
- Guvenen and Kuruscu $(2009,2010)$, Jeon, Kim and Manovskii (2008)


## Related Literature : Most Related Paper

- Fisher and Gervais (2011) :
- Fisher and Gervais (2011) - conjecture :
- increase in idiosyncratic risk
- decrease in marriage rates
- Fisher and Gervais (2011) :
- Their story is complementary to ours.
- But note that they do not aim to explain the steeping of homeownership profiles across ages.


## Setup: Environment

- Discrete-time OLG model with (i) housing (ii) incomplete markets
- Skill accumulated (exogenously) over the life cycle with experience
- Agents: Households - Firms - Financial Institutions - Government
- Two consumption goods: (i) housing services (ii) non-housing goods
- Two assets: (i) financial assets (ii) houses
- Households-Demographics:
- Agents are born at age 1
- Agents could live up to age I
- Agents retire at age $1<I_{r}<I$
- Agents face a positive probability of dying, $1-\psi_{i}$
- Population grows at a rate $g_{n}$


## Household Problem

- State Variable: $s=(i, e, x)$
- All agents face the same problem : "owning" vs "renting":

$$
V(s)=\max \left\{V_{o}(s), V_{r}(s)\right\}
$$

- Renter's Problem:

$$
\begin{aligned}
& V_{r}(s)= \max _{c \geq 0, d_{r} \geq 0, a, x^{\prime}}\left\{u\left(c, d_{r}\right)+\beta \psi_{i} E V\left(s^{\prime}\right)\right\} \\
& \text { s.t. } \\
& x= a \\
& c+x^{\prime}+q d_{r}= y(e, i)+(1+r)(x+t r) \\
& a \geq 0
\end{aligned}
$$

- No unsecured borrowing


## Household Problem

- Owner's Problem:

$$
\begin{aligned}
& V_{o}(s)=\max _{c \geq 0, d_{o} \geq \underline{d}, a, x^{\prime}}\left\{u\left(c, d_{o}\right)+\beta \psi_{i} E V\left(s^{\prime}\right)\right\} \\
& \quad \text { s.t. } \\
& \quad x=d_{o}+a \\
& c+x^{\prime}=y(e, i)+(1+r)(a+t r)+\left(1-\delta_{d, o}\right) d_{o} \\
& \quad a \geq-(1-\chi) d_{o}
\end{aligned}
$$

- The only available form of credit: 'collateralized credit'
- Minimum down payment requirement: $\chi$
- For homeowners, financial assets must satisfy:

$$
a \geq-(1-\chi) d_{0}
$$

## Household Labor Income

- Household - Labor Endowment :
- Agents provide two distinct productive services
* "raw labor": fixed over the life-cycle, ( $u$ )
* "skill" : accumulated with labor market experience, $\left(h_{i}\right)$
- Raw labor and skill earn separate wages in the labor market, $\left(w_{u}, w_{h}\right)$
- Each agent faces stochastic productivity shocks, e
- Labor Income: $\quad e\left(w_{u} u+w_{h} h_{i}\right)$
- Household Labor Income

$$
y(e, i)=\left\{\begin{array}{cc}
\left(1-\tau_{s}\right) e\left(w_{u} u+w_{h} h_{i}\right) & \text { if age } \leq I_{r} \\
b & \text { if age }>I_{r}
\end{array}\right.
$$

## Firm Problem

- Financial Institutions:
- Real Estate Sector : borrow financial assets from households
: use the financial assets to buy housing assets
: rent the housing assets at a price of $q$
: use the rental income to pay back the debt
- The problem of the intermediary:

$$
\max _{D_{r}}\left\{q D_{r}+\left(1-\delta_{d, r}\right) D_{r}-(1+r) D_{r}\right\}
$$

- Rental Price: $q=r+\delta_{d, r}$
- Firms - Production Technology :

$$
-y=A F(K, U, H)=A(K)^{\alpha}(\gamma U+(1-\gamma) H)^{1-\alpha}
$$

- The technology parameter, $\gamma$, captures the skill-biased demand shifts


## Firm Problem

- Competitive Factor Prices in Labor Market:

$$
\begin{aligned}
& w_{u}=\gamma(1-\alpha) A \frac{K}{L} \\
& w_{h}=(1-\gamma)(1-\alpha) A \frac{K}{L}
\end{aligned}
$$

$$
\text { where } \quad L=\gamma U+(1-\gamma) H
$$

- Relative price of skill : $\quad \frac{w_{h}}{w_{u}}=\frac{1-\gamma}{\gamma}$
- Skill-Biased Technological Change : $\downarrow$ in $\gamma$


## Parameters

- Utility : $u(c, \varphi d)=\frac{\left(c^{\lambda}(d)^{1-\lambda}\right)^{1-\sigma}}{1-\sigma} \quad(\sigma=2)$
- Population growth rate : $g_{n}=1.2 \%$
- Mortality rates : Life Tables for 1977 and 1997
- Mandatory retirement : $I_{r}=65$
- Maximum life span : $I=80$
- Social security tax : 5.4\% - to match $33 \%$ replacement ratio
(Nakajima 2010)
- Macro Aggregates :
- Capital share in non-housing GDP : $\alpha=0.32$
- Calibrate ( $\delta_{k}, \delta_{d o}, \delta_{d r}, \beta, \lambda$ ) to match :

$$
\frac{K}{Y}=1.65, \quad \frac{D_{r}+D_{o}}{Y}=1.08, \quad \frac{I_{k}}{Y}=0.19, \quad \frac{I_{d}}{Y}=0.047, \quad \frac{\delta_{d r}}{\delta_{d o}}=1.15
$$

## Parameters

- Downpayment requirement : $\chi=20 \%$
- Minimum housing size : calibrated to match aggregate homeownership rate.
- Initial assets : Part of bequests distributed uniformly to young cohorts. $x_{1} \sim U(0, \bar{x}):$ The parameter $\bar{x}$ is chosen to match the $23.9 \%$ ownership rate of $20-24$ old.
- Income Shocks : The process estimated by Storesletten, Telmer, Yaron (2004)

$$
\begin{aligned}
& \text { Persistance : } \rho=0.95 \\
& \text { Innovations : } \sigma_{\epsilon}=0.17 \text { (standard deviation) }
\end{aligned}
$$

- The process is discretized with 5 states using Tauchen-Hussey (1991)
- "Skill Accumulation", $h_{i}$ : calibrated to match the 1970s income profile


## Parameters

- Demand for "Raw Labor" / Demand for "Skills" :
- Before SBTC : $\gamma=0.5$ (normalized)
- After SBTC : $\gamma$ is calibrated to match experience premium after SBTC
- "Raw Labor", u : calibrated to match a 4.4\% increase in household income due to improved female labor market outcomes.
(Fisher and Gervais 2010)


## Calibration Targets and Corresponding Parameters

|  | Parameter | Target | Source |
| :--- | :--- | :--- | :--- |
| Technology | $\alpha$ | $\frac{\left(r+\delta_{k}\right) K}{Y}=0.32$ | NIPA 1947-2008 |
| Technology | $\delta_{d, o}, \delta_{d, r}$ | $\frac{I_{d}}{Y}=0.047, \frac{\delta_{d, r}}{\delta_{d, o}}=1.15$ | NIPA 1947-2008 |
| Technology | $\delta_{k}$ | $\frac{I_{k}}{Y}=0.19$ | NIPA 1947-2008 |
| Preferences | $\beta$ | $\frac{K}{Y}=1.65$ | NIPA 1947-2008 |
| Preferences | $\lambda$ | $\frac{D_{o}+D_{r}}{Y}=1.08$ | NIPA 1947-2008 |
| Min house | $\underline{\mathrm{d}}$ | $64 \%$ Agg. Ownership | CPS 1976-1978 |
| Initial assets | $X_{1} \sim U(0, \bar{X})$ | $24 \%$ Young Ownership | CPS 1976-1978 |
| LifeCycle Prof. | $h_{i}$ | 70 's Product. Profile | CPS 1970-1979 |

## Before SBTC...



TOTAL ASSETS OVER THE LIFE-CYCLE


FINANCIAL ASSETS OVER THE LIFE-CYCLE


HOUSING ASSETS OVER THE LIFE-CYCLE


## Before SBTC...



## After SBTC...

TOTAL ASSETS OVER THE LIFE-CYCLE


## After SBTC...



HOMEOWNERSHIP RATES BY AGE

|  | Data |  |  | Model |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age Group | 1970s | 1990s | 1970s-1990s | 1970s | 1990s | 1970s-1990s |
| 20-24 | 23.9 | 17.6 | -6.3 | 23.6 | 13.0 | -10.6 |
| 25-29 | 45.4 | 37.1 | -8.3 | 41.3 | 31.6 | -9.7 |
| 30-34 | 64.3 | 55.0 | -9.3 | 52.3 | 44.7 | -7.6 |
| 35-39 | 71.9 | 64.8 | -7.1 | 62.1 | 59.3 | -2.8 |
| 40-44 | 75.9 | 71.7 | -4.2 | 70.0 | 68.1 | -1.9 |
| 45-49 | 78.8 | 76.8 | -2.0 | 77.1 | 76.6 | -0.6 |
| 50-54 | 79.7 | 80.0 | +0.3 | 81.5 | 82.1 | +0.6 |
| 55-59 | 80.2 | 82.0 | +1.8 | 84.0 | 85.3 | +1.3 |
| 60-64 | 78.9 | 83.4 | +4.5 | 85.5 | 87.5 | +1.9 |
| 65-69 | 76.3 | 84.1 | +7.8 | 86.6 | 89.3 | +2.7 |
| 70-74 | 72.9 | 83.7 | +10.8 | 86.1 | 90.4 | +4.3 |
| 75-79 | 69.2 | 80.1 | +10.9 | 83.2 | 88.9 | +5.6 |

HOMEOWNERSHIP RATES FOR YOUNG AND OLD

|  | Data |  |  | Model |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Age Group | 1970s | 1990s | 1970s-1990s | 1970s | 1990s | 1970s-1990s |
| 20-44 | 54.5 | 47.4 | -7.1 | 48.3 | 41.5 | -6.8 |
| 45-59 | 79.5 | 79.4 | -0.1 | 80.7 | 81.1 | +0.4 |
| 60-79 | 75.1 | 83.0 | +7.9 | 85.5 | 88.8 | +3.4 |

The model explains

- $96 \%$ of the decrease for the young
- $42 \%$ of the increase for the old


## TOTAL ASSETS OVER THE LIFE-CYCLE



FINANCIAL ASSETS OVER THE LIFE-CYCLE
(average asset holdings)


## HOUSING ASSETS OVER THE LIFE-CYCLE (OWNED)





