

# Lucas Rentschler

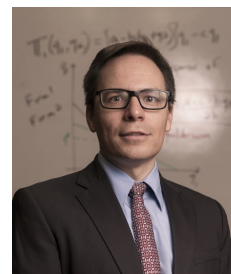
Phone: 435 797 2397

Email: [lucas.rentschler@usu.edu](mailto:lucas.rentschler@usu.edu)

Skype: lucas.rentschler

Webpage: [www.lucasrentschler.com](http://www.lucasrentschler.com)

Citizenship: United States



## Education

Ph.D. Economics, Texas A&M University, 2010.

B.S. English and Economics, Weber State University, 2004.

## Fields of Specialization

Industrial Organization, Economic Theory, Development Economics, Law and Economics

## Academic Positions

Assistant Professor at Utah State University, August 2017 - Present.

Research Professor at Chapman University, January 2017 - May 2017.

Professor of Economics at Universidad Francisco Marroquín, June 2010 - February 2017.

Senior Research Fellow at Centro Vernon Smith de Economía Experimental, June 2013 - February 2017.

Research Fellow at Centro Vernon Smith de Economía Experimental, June 2010 - June 2013.

## Research

### JOURNAL ARTICLES

“Informed Entry in Auctions,” with Diego Aycinena and Hernán Bejarano. *International Journal of Game Theory*, 2017.

“Two-bidder All-Pay Auctions with Interdependent Valuations, Including the Highly Competitive Case,” with Theodore Turocy, *Journal of Economic Theory*, 2016.

“Fraying of the Ties that Bind: Community-Level Financial Institutions and HIV/AIDS with Evidence from KwaZulu Natal, South Africa,” with Benjamin Linkow, *Journal of African Economies*, 2016.

“Common-Value Procurement Auctions with Renegotiation,” with Rimvydas Baltaduonis, *Theoretical Economics Letters*, 2014.

“Valuation Structure in First-Price and Least-Revenue Auctions: An Experimental Investigation,” with Diego Aycinena and Rimvydas Baltaduonis, *Experimental Economics*, 2014.

“Risk Preferences and Prenatal Exposure to Sex Hormones for Ladinos,” with Diego Aycinena and Rimvydas Baltaduonis, *PLoS One*, 2014.

## SUBMITTED

“An Experiment on Asymmetric Information in First-Price Common-Value Auctions: The Blessed Winner,” with Brit Grosskopf and Rajiv Sarin. *2nd Revision requested, Games and Economic Behavior*.

“Revenue in Auctions with Endogenous Participation and an Uncertain Number of Bidders: Experimental Evidence,” with Diego Aycinena. *2nd revision requested, Experimental Economics*.

“Demand for Intra-Household Control, Risk and Discounting for Recipients of Conditional Cash Transfers,” with Diego Aycinena, Szabolcs Blazsek and Betzy Sandoval. *Revision requested, Journal of Applied Economics*.

## WORKING PAPERS

“Tu Mihi Soli Places: An Experiment on the Competitiveness of All-Pay Auctions with Private Information,” with Theodore Turocy.

“Endogenous Entry in Contests With Incomplete Information: Theory and Experiments,” with Diego Aycinena.

“Asymmetric Information in Contests: Theory and Experiments,” with Brit Grosskopf and Rajiv Sarin.

“Incumbency in Imperfectly Discriminating Contests.”

## OTHER

“What Can Experimental Economists Learn from Adam Smith?,” with Diego Aycinena, *UFM Companion to Adam Smith*, 2016.

“Book Review of The Pursuit of Justice: Law and Economics of Legal Institutions,” *Laissez-Faire*, 2012.

“Lex Oppia : An Ancient Example of the Persistence of Emergency Powers,” with Christopher Dawe, *Laissez-Faire*, 2011.

## WORKS IN PROGRESS

“Feedback Response In Competitive Environments,” with Diego Aycinena and Rimvydas Baltaduonis.  
*Data collection and analysis complete, draft in progress.*

“Asymmetric Information and Equilibrium Selection,” with Diego Aycinena and Rimvydas Baltaduonis.  
*Data collection complete, data analysis in progress.*

“Corporate Social Responsibility: Consumer Oversight and the Substitutability of Giving Channels,” with Maximilian Pfeifer and Verena Utikal.  
*Data collection complete, data analysis in progress.*

“Injunctive and Descriptive Social Norms regarding Cheating: Cross Cultural Evidence,” with Diego Aycinena, Benjamin Beranek and Jonathan Schulz.  
*Data collection complete, data analysis in progress.*

“Juror Decision Making and the Timing of Information Acquisition,” with Andrei Gomberg, Diego Aycinena and Alex Elbittar.  
*Data collection in progress.*

“Priming Jurors,” with Jason Aimone and Charles North.  
*Data collection in progress.*

“Social Norms and Third Party Punishment: The Role of Status,” with Diego Aycinena and Daniela Mendez.  
*Data collection in progress.*

## Teaching Experience

### UTAH STATE UNIVERSITY

Mathematical Economics, Fall 2017.

### UNIVERSIDAD FRANCISCO MARROQUÍN

Econometrics, Spring 2014, Spring 2015.

Intermediate Microeconomics, Spring 2012, Spring 2013, Spring 2014.

Advanced Macroeconomics, Fall 2012, Fall 2014.

Principles of Microeconomics, Spring 2011, Spring 2012, Spring 2013, Spring 2016.

Industrial Organization, Spring 2011, Spring 2015, Spring 2016.

Principles of Macroeconomics, Fall 2010, Fall 2011, Fall 2015, Fall 2016.

Game Theory, Fall 2010, Fall 2012, Fall 2013, Fall 2014, Fall 2015, Fall 2016.

### TEXAS A&M UNIVERSITY

Game Theory, Fall 2009.

Principles of Microeconomics, Fall 2006, Spring 2007, Summer 2007, Spring 2008.

Intermediate Microeconomics, Fall 2007.

## Professional Activities

### SERVICE

Co-Organizer, Antigua Experimental Economics Conference, 2017.

Co-Organizer, Antigua Experimental Economics Workshop, 2017.

Co-Organizer, Antigua Experimental Economics Conference, 2016.

Co-Organizer, Antigua Experimental Economics Workshop, 2016.

Co-Organizer, Antigua Experimental Economics Conference, 2015.

Co-Organizer, Antigua Experimental Economics Workshop, 2015.

Co-Organizer, Antigua Experimental Economics Conference, 2014.

Co-Organizer, Antigua Experimental Economics Workshop, 2014.

Co-Organizer, Guatemala Experimental Economics High School Workshop, 2013.

Co-Organizer, Antigua Experimental Economics Conference, 2012.

Co-Organizer, Antigua Experimental Economics Workshop, 2012.

Co-Organizer, Guatemala Experimental Economics High School Workshop, 2012.

Faculty Advisor, Economics Honor Society, Universidad Francisco Marroquín, July 2012 - December 2016.

## AWARDS AND GRANTS

International Foundation for Research in Experimental Economics support for the 4<sup>th</sup> Antigua Experimental Economics Workshop and Conference, with Diego Aycinena, \$14800, 2016.

UFM Faculty Research Grant, \$1000, 2016.

Charles Koch Foundation Grant for Criminal Justice and Policing Reform, with Jason Aimone and Charles North, \$4500, 2015.

UFM Faculty Research Grant, \$1500, 2015.

International Foundation for Research in Experimental Economics support for the 4<sup>th</sup> Antigua Experimental Economics Workshop and Conference, with Diego Aycinena, \$14800, 2015.

International Foundation for Research in Experimental Economics support for the 3<sup>rd</sup> Antigua Experimental Economics Workshop and Conference, with Diego Aycinena, \$14800, 2014.

International Foundation for Research in Experimental Economics support for the 2<sup>nd</sup> Antigua Experimental Economics Workshop and Conference, with Diego Aycinena, \$14800, 2013.

International Foundation for Research in Experimental Economics support for the 1<sup>st</sup> Antigua Experimental Economics Workshop and Conference, with Diego Aycinena, \$14800, 2012.

International Foundation for Research in Experimental Economics support for Experiments on Auctions with Entry, with Diego Aycinena, \$10000, 2011.

UFM Faculty Research Grant, with Diego Aycinena, \$5000, 2011.

Graduate Assistantship, Texas A&M University, Fall 2004 - Fall 2009.

Outstanding Teaching Award, Texas A&M University, 2008.

## PROFESSIONAL MEMBERSHIPS

American Economic Association.

Economic Science Association.

Guatemalan Econometrics Study Group.

## INVITED PRESENTATIONS

Texas A&M University, 2016.

*Paper presented:* "Tu Mihi Soli Places: An Experiment on the Competitiveness of All-Pay Auctions with Private Information."

Universidad del Rosario, 2016.

*Paper presented:* "Tu Mihi Soli Places: An Experiment on the Competitiveness of All-Pay Auctions with Private Information."

University of Exeter, 2015.

*Paper presented:* "Feedback Response In Competitive Environments."

Weber State University, 2015.

*Paper presented:* "Demand for Intra-Household Control, Risk and Discounting for Recipients of Conditional Cash Transfers."

University of Michigan, 2012.

*Paper presented:* "What Drives Over-Expenditure of Effort in Contests? An Experimental Investigation."

Universidad Francisco Marroquín, 2010.

*Paper presented:* "An Experimental Investigation of Asymmetric Information in Common-Value Auctions."

## CONFERENCE PRESENTATIONS

28th International Conference on Game Theory at the Stony Brook Center for Game Theory, Stony Brook, 2017.

*Paper presented:* “Valuation Structure in Incomplete Information Contests: Experimental Evidence.”

International Economic Science Association Conference, San Diego, 2017.

*Paper presented:* “Tu Mihi Soli Places: An experiment on the Competitiveness of All-Pay Auctions with Private Information.”

CESifo Venice Summer Institute 2017: Dynamics of Conflict - Results from Theory and Experiments, Venice, 2017.

*Paper presented:* “Entry in all-pay auctions with incomplete information: Theory and Experiments.”

Society for the Advancement of Economic Theory Meetings, Rio de Janeiro, 2016.

*Paper presented:* “Tu Mihi Soli Places: An experiment on the Competitiveness of All-Pay Auctions with Private Information.”

University of East Anglia CBESS Conference on Contest Theory, Norwich, 2016.

*Paper presented:* “Endogenous entry in contests with incomplete information: Theory and experiments.”

Association of Private Enterprise Education Conference, Las Vegas, 2016.

*Paper presented:* “Corporate Social Responsibility: Consumer Oversight and the Substitutability of Giving Channels.”

Public Choice Society Meetings, Fort Lauderdale, 2016.

*Paper presented:* “Two-Bidder All-Pay Auctions with Interdependent Valuations, Including the Highly Competitive Case.”

North American Economic Science Association Conference, Dallas, 2015.

*Paper presented:* “Corporate Social Responsibility: Consumer Oversight and the Substitutability of Giving Channels.”

Antigua Experimental Economics Conference, Antigua, 2015.

*Paper presented:* “Feedback Response In Competitive Environments.”

North American Economic Science Association Conference, Ft. Lauderdale, 2014.

*Paper presented:* “Two-Bidder All-Pay Auctions with Private Signals: Experimental Evidence.”

Association of Private Enterprise Education Conference, Las Vegas, 2014.

*Paper presented:* “All-Pay Auctions with Endogenous Entry.”

Antigua Experimental Economics Conference, Antigua, 2014.

*Paper presented:* “All-Pay Auctions with Endogenous Entry.”

International Economic Science Association Conference, Zurich, 2013.

*Paper presented:* “Endogenous Entry in Contests With Incomplete Information: Theory and Experiments.”

Association of Private Enterprise Education Conference, Hawaii, 2013.

*Paper presented:* “What Drives Over-Expenditure of Effort in Contests? An Experimental Investigation.”

Antigua Experimental Economics Conference, Antigua, 2012.

*Paper presented:* “What Drives Over-Expenditure of Effort in Contests? An Experimental Investigation.”

International Economic Science Association Conference, New York, 2012.

*Paper presented:* What Drives “Over-Expenditure of Effort in Contests? An Experimental Investigation.”

North American Economic Science Association Conference, Tucson, 2011.

*Paper presented:* “Perfectly Discriminating Contests with Incomplete Information.”

International Economic Science Association Conference, Chicago, 2011.

*Paper presented:* “Asymmetric Information in Contests: Theory and Experiments.”

Association of Private Enterprise Education Conference, Nassau, 2010.

*Paper presented:* “Asymmetric Information in Common-Value First-Price Auctions: Experimental Evidence.”

North American Economic Science Association Conference, Tucson, 2010.

*Paper presented:* “Asymmetric Information in Common-Value First-Price Auctions: Experimental Evidence.”

International Economic Science Association Conference, Washington D.C., 2009.

*Paper presented:* “An Experimental Investigation of Asymmetric Information in Common-Value Auctions.”

North American Economic Science Association Conference, Tucson, 2008.

*Paper presented:* “An Experimental Investigation of Asymmetric Information in Common-Value Auctions.”

## REFEREEING

B.E. Journal of Economic Analysis and Policy

Economic Inquiry

Economic Theory

Games and Economic Behavior

International Journal of Game Theory

Journal of Economic Behavior & Organization

Journal of Economic Psychology

Management Science

Optimization Methods and Software

## References for Lucas Rentschler

Rajiv Sarin  
Professor of Economics  
University of Exeter  
+44 (0) 139 272 5975  
[r.sarin@exeter.ac.uk](mailto:r.sarin@exeter.ac.uk)

Brit Grosskopf  
Professor of Economics  
University of Exeter  
+44 (0) 139 272 5976  
[b.grosskopf@exeter.ac.uk](mailto:b.grosskopf@exeter.ac.uk)

Szabolcs Blazsek  
Professor of Economics  
School of Business  
Universidad Francisco Marroquín  
+502 2338 7788  
[sblazsek@ufm.edu](mailto:sblazsek@ufm.edu)

Rimvydas Baltaduonis  
Associate Professor of Economics  
Gettysburg College  
+1 717 337 6671  
[rbaltadu@gettysburg.edu](mailto:rbaltadu@gettysburg.edu)