

PETER BARNETT

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EXECUTIVE SUMMARY

GENERAL MANAGEMENT, PROCESS IMPROVEMENT, AND OPERATIONAL EXCELLENCE

Accomplished Professional with more than 25 years of experience guiding teams in all aspects of operations and continuous improvement. Proven history of crafting and executing strategies that improve customer service, drive revenue growth and increase profitability. Executive coach to Fortune 100 financial services companies in both insurance and banking. Recognized as a natural communicator who connects easily with people; talent for inspiring trust and building relationships. Demonstrated ability to mentor and coach executives, full-time, and hourly professionals. Possesses outstanding educational background complementing excellence in work history with Master of Business Administration and Six Sigma Master Black Belt Certification.

PROFESSIONAL EXPERIENCE

DISCOVER FINANCIAL SERVICES – DISCOVER MANAGEMENT SYSTEM Oct 2017-Present
Discover is the third largest credit card brand in the US, with 50 million cardholders and a Leader in direct online banking.

DISCOVER MANAGEMENT SYSTEM MASTER COACH

Work with Discover senior executives, including the CEO, and their teams, to develop their skills as leaders and improve their application of Lean and Agile principles and systems in their organizations.

- Work with leaders to assess their organizations and develop plans for improvement and maturity.
 - Build capability in the coaches deploying the Discover Management System across the enterprise.
 - Influence and strengthen Discover’s strategy and approach to continuously improving the Discover Management System.
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LIBERTY MUTUAL INSURANCE – TALENT AND ENTERPRISE STRATEGIC SERVICES GROUP Jan 2014-Oct 2017
Diversified global insurer, and the fourth-largest property and casualty insurer in the United States, Fortune 75 Company

ARCHITECT AND CONTINUOUS IMPROVEMENT METHODOLOGY LEADER

Management System Architect and executive coach for Executives on Lean Management System principles. Lead team responsible for executing a companywide maturity assessment based on the principles and practices of LMS and responsible for maintaining and improving the methodology used to implement and continuously improve the transformation approach.

- Coach executives and senior leaders on Lean management system principles, strategy deployment and Continuous Improvement.
 - Chaired the company wide Council responsible for methodology, coordination, governance and alignment of transformation.
 - Developed improved maturity assessment approach and lead maturity assessments and action planning in all SBUs and in Columbia, Brazil, Spain, and Poland international operations.
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ENSIGN-BICKFORD INDUSTRIES 1997-2013
Provider of technology and process solutions for diversified industries including: explosives, chemical, biotech, aerospace and defense.

LEAN ENTERPRISE OFFICE LEADER (2011-2013)

Selected to leverage knowledge of Lean Six Sigma methodologies through development and implementation of the Ensign-Bickford Operating System. Serve as key member of Executive Team driving company’s Lean improvement initiative and strategic planning.

- Spearheaded establishment of an associate driven Safety System and Business Performance System nationwide.
- Mentored and coached Executive Leadership Team on Lean and Six Sigma principles, systems, and tools.
- Lead examiner for Shingo Prize Award assessment team at multiple facilities in US, China, Brazil, Mexico, Australia, and UK. (currently still engaged with Shingo Prize organization)

VICE PRESIDENT OF OPERATIONS, DANCHEM TECHNOLOGIES, INC. - DIVISION OF ENSIGN-BICKFORD INDUSTRIES (2009-2011)

Directly accountable for manufacturing, engineering, and maintenance functions for specialty chemical facility acquisition driving 60% revenue growth from pre-acquisition performance.

- Revamped hourly union contracts and salary arrangements aligning with company's Lean environment.
- Championed improvements across safety, quality, cost, and delivery resulting 35% increase in overall productivity.
- Successfully implemented multiple new products through partnering directly with customers.

PRESIDENT AND GENERAL MANAGER, THE ENSIGN-BICKFORD COMPANY (1999-2009)

Held full P&L responsibility for nationwide commercial explosive business spanning Utah, Illinois, Texas, and Spain.

- Lead successful challenges for the Shingo Prize for Excellence in Manufacturing – 2002 Recipient
- Served as Member of Board of Directors for company's joint venture in Spain.
- Functioned as member of the Board of Governors for The Safety Association for Explosive Makers (IME).

PRODUCT CENTER DIRECTOR, BOOSTER PRODUCT CENTER AND CONTINUOUS IMPROVEMENT MANAGER (1997-1999)

Handled geographically dispersed plants in Utah and Illinois managing explosive booster manufacturing, engineering, and design activity. Represented company to media speaking on local plant and environmental matters.

- Drove value stream improvements enabling consolidation of multiple plants increasing productivity 25%.
- Introduced \$4.5M automated manufacturing system allowing for 20% in efficiency.
- Facilitated 50+ kaizen events in manufacturing, support, and administrative areas.
- Conceptualized companywide incentive and reward program allowing for increase in team morale and workflow.

PRIOR EXPERIENCE

ALLIEDSIGNAL AEROSPACE

1995 -1997

Thermal sensor manufacturing – Redmond, WA. Gyroscope manufacturing – Cheshire, CT

TEAM LEADER

Cemented comprehensive Lean Production System in a one-piece-flow, clean room environment, relocating it from MA to CT.

BLACK BELT/LEAN MANUFACTURING SPECIALIST

Served as go-to-person for black belt and lean manufacturing matters while instituting Model Lean Production Line.

SENIOR MANUFACTURING ENGINEER/BLACK BELT

Maintained production team and suppliers driving down costs and increasing overall processes effectiveness.

BOEING COMMERCIAL AIRPLANE GROUP

1991 -1995

747 and 767 production – Everett, WA. Engineering Standards administration – Renton, WA.

Process Advisor to management and teams for implementation of team based problem solving and improvement. Tool engineer interfacing with engineering and production teams. Coordinated engineering standards and standard parts across all divisions.

EDUCATION & PROFESSIONAL DEVELOPMENT

MASTER OF BUSINESS ADMINISTRATION – SEATTLE UNIVERSITY – SEATTLE, WA (1994)

BACHELOR OF SCIENCE – MANUFACTURING ENGINEERING TECHNOLOGY – BRIGHAM YOUNG UNIVERSITY – PROVO, UT (1991)

LEAD EXAMINER AND EXAMINER BOARD MEMBER – SHINGO PRIZE FOR OPERATIONAL EXCELLENCE (2001-PRESENT)

CERTIFIED MASTER BLACK BELT – PACIFIC RIM BUSINESS REVIEW/BRIGHAM YOUNG UNIVERSITY (2008)

CERTIFIED SIX SIGMA BLACK BELT – SIX SIGMA ACADEMY (1996)

WINNING WORLD STANDARDS DAY PAPER “STANDARD PARTS MANAGEMENT,” PUBLISHED IN ANSI REPORTER, NOV. 1993

STANDARDS ENGINEERING, NOV. /DEC. 1993