

**Jon M. Huntsman School of Business**  
**Management Major: Effective Fall 2022**

**Business Acumen**

ACCT 2010	(3 cr.)	Financial Accounting Principles
ACCT 2020	(3 cr.)	Managerial Accounting Principles
ECN 1500	(3 cr.)	Econ Institutions (Macroeconomics) (BAI)
ECN 2010	(3 cr.)	Intro to Microeconomics (BSS)
FIN 3200	(3 cr.)	Fundamentals of Finance I*
FIN 3300	(3 cr.)	Fundamentals of Finance II
MGT 3050	(3 cr.)	Foundations of Business: Capitalism, Markets & Innovation
MGT 3350	(3 cr.)	Legal & Ethical Environment of Business
MGT 3700	(2 cr.)	Operations Management*
MSLE 3500	(3 cr.)	Fundamentals of Marketing
MSLE 3800	(2 cr.)	Leadership
MSLE 3890	(2 cr.)	Systems Strategy and Problem Solving
DATA 1100	(1 cr.)	Excel for Business Analysis
DATA 2100	(3 cr.)	Data & Information in Business
DATA 3100	(3 cr.)	Making Decisions with Data
BUS 3200	(3 cr.)	Business Communication (CI)
DATA 3300	(3 cr.)	Big Data Analytics

**C** minimum grade required for all Business Acumen courses

**B-** minimum grade required in MGT 3700 and in specific HR, Hotel and Wealth courses\*

**B** minimum grade required in MSLE 3500

**Hotel Management Emphasis**

MGT 3940	(3 cr.)	Principles of Hotel Management* (F)
MGT 3950	(3 cr.)	Hotel Operations (Sp)
MGT 4760	(2 cr.)	Services Management (F)
MGT 3970	(3 cr.)	Hotel Revenue & Cost Management (F)

**Human Resource Management Emphasis**

MGT 4610	(2 cr.)	Recruitment & Selection
MGT 4620	(2 cr.)	Talent Management
MGT 4630	(3 cr.)	Applied Human Resource Management
MSLE 4560	(2 cr.)	Strategic Sales Management <b>OR</b> MGT 4250 Internship

**Operations & Supply Chain Management Emphasis**

MGT 4720	(2 cr.)	Sales & Operations Planning (Sp)
MGT 4740	(2 cr.)	Quality Systems (F)
MGT 5730	(3 cr.)	Lean Continuous Improvement
MGT 4760	(2 cr.)	Services Management (F) <b>OR</b> MGT 4250 Internship

**Wealth Management Emphasis**

FIN 5060	(3 cr.)	Personal Financial Planning & Advising (F)
FIN 5070	(3 cr.)	Retirement & Employee Benefits (Sp)
FIN 5080	(3 cr.)	Estate Planning (Sp)

Students planning to sit for the Certified Financial Planner exam should plan to also take ACCT 3520 and FIN 5090.

**Management Major Requirements**

MGT 3100	Organizational Behavior	(2 cr.)
MGT 3150	Critical Thinking for Managerial Decision Making	(2 cr.)
MGT 3250	Managing Human Capital*	(2 cr.)
MGT 3400	Managerial Ethics	(2 cr.)
MGT 3600	Project Management	(2 cr.)
MGT 4600	Negotiations	(2 cr.)
MGT 4790	Managing Global Value Chains	(2 cr.)
MSLE 4532	Data Driven Decision Making (F)	(2 cr.)

**Emphasis: Students must select one of the following areas:**

- Hotel Management (**B- required in MGT 3940**)
- Human Resource Management (**B- required in MGT 3250**)
- Operations & Supply Chain Management (**B- required MGT 3700**)
- Wealth Management (**B- required FIN 3200**)

Students in the Management Major can **NOT** add a Business minor or a minor corresponding to their emphasis. Students with an emphasis in Wealth Management can **NOT** add a minor Personal Financial Planning.

- Students must be formally admitted to the Jon M. Huntsman School of Business.
- Huntsman School of Business courses are limited to one repeat.
- A 2.50 GPA in core and major courses is required for graduation.
- For course and prerequisite information, see the USU general catalog <http://catalog.usu.edu/>.
- It is strongly recommended that graduation applications be completed two semesters prior to graduation. <http://www.usu.edu/registrar/html/graduation>.
- Math 1100 is recommended for Management majors contemplating graduate studies in Business Administration.
- **Students interested in completing this degree online please meet with the Management advisor for your area to learn more about available options and to create a plan.**

**UNIVERSITY STUDIES CHECKLIST  
FOR STUDENTS WITH A MAJOR IN THE SOCIAL SCIENCES  
GENERAL EDUCATION (34-37 CREDITS)**

**COMPETENCY REQUIREMENTS (7-13 CREDITS)**

Communications Literacy (3-6)

1.  ENGL 1010 or  AP English or  ACT English  $\geq 29$  or  CLEP (3)
2.  ENGL 2010\* (3)

Quantitative Literacy (4)

- MATH 1050 (4)
- (or one course in Math or Stats requiring Math 1050 as a prerequisite or AP Calculus score of 3 or better)

*\*This course must be completed with a C grade or higher.*

**BREADTH REQUIREMENTS (6 COURSES – 18 CREDITS)**

Select at least one approved course from each of the following six categories. (A maximum of 4 CLEP or AP areas may be used.) Approved courses can be found in the USU online catalog.

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|--------------------|------------------------------------------|----------|-------|-----------------------------|----|
| American Inst.     | <input type="checkbox"/> Approved Course | ECN 1500 | _____ | or <input type="checkbox"/> | AP |
| Creative Arts      | <input type="checkbox"/> Approved Course | _____    | _____ | or <input type="checkbox"/> | AP |
| Humanities         | <input type="checkbox"/> Approved Course | _____    | _____ | or <input type="checkbox"/> | AP |
| Life Sciences      | <input type="checkbox"/> Approved Course | _____    | _____ | or <input type="checkbox"/> | AP |
| Physical Science   | <input type="checkbox"/> Approved Course | _____    | _____ | or <input type="checkbox"/> | AP |
| Social Science     | <input type="checkbox"/> Approved Course | ECN 2010 | _____ | or <input type="checkbox"/> | AP |
| Integrated Studies | <input type="checkbox"/> Approved Course | _____    | _____ | or <input type="checkbox"/> | AP |

**DEPTH REQUIREMENTS (5 COURSES)**

Required Depth Courses (Two courses outside discipline)

- 3000+ Level Life and Physical Sciences (DSC) Approved Course
- 3000+ Level Humanities and Creative Arts (DHA) Approved Course

Communications Intensive (Two courses which are part of major)

- BUS 3200 Business Communication
- CI USU Approved Course

Quantitative Intensive (One course which is part of major)

- DATA 3300 Big Data Analytics

**UPPER-DIVISION CREDITS**

Completion of a minimum of 40 credits numbered 3000 or above.