

UTAH STATE UNIVERSITY HUNTSMAN SCHOOL OF BUSINESS ARTICULATION AGREEMENT BETWEEN THE  
HUNTSMAN SCHOOL OF BUSINESS AT UTAH STATE UNIVERSITY AND THE  
DAVID S. ECCLES SCHOOL OF BUSINESS AT **UNIVERSITY OF UTAH**

The following courses are required of all majors in the School of Business at USU:

**Utah State University**

**University of Utah**

ACCT 2010  
Survey of Accounting I (3 sem cr)

ACCT 2010  
Survey of Accounting I (3 sem cr)

ACCT 2020  
Survey of Accounting II (3 sem cr)

ACCT 2020  
Survey of Accounting II (3 sem cr)

MIS 2200  
Business Communications (3 sem cr)

WRTG 3016  
Business Writing (3 sem cr)

ECON 1500  
Economic Institutions (3 sem cr)

ECON 2020  
Principles of Macroeconomics (3 sem cr)

ECON 2010  
Micro-economics (3 sem cr)

ECON 2010  
Principles of Microeconomics (3 sem cr)

MHR 2050  
Business Law (3 sem cr)

MGT 3410  
Business Law: The Commercial  
Environment (3 sem cr)

STATS 2300  
Business Statistics (4 sem cr)

MGT 2340  
Survey of Statistics I (3 sem cr)  
**OR**  
MGT 3440  
Survey of Statistics II (3 sem cr)

MATH 1050  
College Algebra (4 sem cr)

MATH 1050 for Business and Social Science Students  
College Algebra (4 sem cr)  
**OR**  
MATH 1090 (accepted if completed with a C or better 3 sem cr)

MATH 1100  
Calculus Techniques (3 sem cr)

MATH 1100  
Quantitative Analysis (3 sem cr)

PSYCH 1010 **OR** SOC 1010  
Introductory Courses (3 sem cr)

PSYCH 1010 **OR** SOC 1010  
Introductory Courses (3 sem cr)

MIS 2100  
Principles of MIS (3 sem cr)

IS 2010 Computer Essentials (3 sem cr)  
**OR**  
Proficiency Test

BA 3400  
Corporation Finance (3 sem cr)

BA 3500  
Fundamentals of Marketing (3 sem cr)

BA 3700  
Production Operations Management (3 sem cr)

BA 4410  
Financial Institutions (3 sem cr)

BA 4420  
Insurance (3 sem cr)

BA 4430  
Real Estate Finance (3 sem cr)

BA 4450  
Financial Policy (3 sem cr)

BA 4460  
Investments (3 sem cr)

BA 4510  
Buyer Behavior (3 sem cr)

BA 4530  
Marketing Research (3 sem cr)

BA 4540  
Retailing Management (3 sem cr)

BA 4550  
Promotion Management (3 sem cr)

ECON 3400  
International Econ for Business (3 sem cr)

ECON 4020  
Macroeconomics for Managers (3 sem cr)

ECON 4010  
Managerial Economics (3 sem cr)

ECON 5600  
Financial Economics (3 sem cr)

FINAN 3040  
Financial Management (3 sem cr)

MKTG 3010  
Principles of Marketing (3 sem cr)

MGT 3660  
Production/Operations Management (3sem cr)

FINAN 4330  
Credit Institutions (3 sem cr)

FINAN 4240  
Risk and Insurance (3 sem cr)

FINAN 4740  
Real Estate Principles (3 sem cr)

FINAN 4040  
Intermediate Corp Finance (3 sem cr)

FINAN 4050  
Intermediate Investments (3 sem cr)

MKTG 4770  
Consumer Behavior (3 sem cr)

MKTG 3450  
Marketing Research (3 sem cr)

MKTG 4600  
Retail Management (3 sem cr)

MKTG 4500  
Introduction to Advertising (3 sem cr)

ECON 3500  
International Economics (3 sem cr)

ECON 4020  
Intermediate Macroeconomics Analysis (3 sem cr)

ECON 4010  
Intermediate Microeconomic Analysis (3 sem cr)

ECON 3200  
Money and Banking (3 sem cr)

ECON 5680 Labor Market Policy (3 sem cr)	MGT 4840 Human Resource Market Analysis (2-4 sem cr)
MHR 3110 Managing Organizations & People (3 sem cr)	MGT 3500 Principles of Management (3 sem cr)
MHR 3710 Developing Team & Interpersonal Skills (3 sem cr)	MGT 3680 Human Behavior in Organizations (3 sem cr)
MHR 3720 Leadership, Ethics and Organizational Change (3 sem cr)	MGT 3800 Business & Society (3 sem cr)
MHR 3810 Employment Law and Policy Development (3 sem cr)	MGT 5540 Human Resource law & Public Policy (3 sem cr)
MHR 3820 International Management (3 sem cr)	MGT 4900 International Management (3 sem cr)
MHR 4880 Independent Research and Readings (3 sem cr)	MGT 5770 Innovation and Entrepreneurship (3 sem cr)
MHR 4890 Business Strategy in a Global Context ( 3 sem cr)	MGT 5700 Advanced Management (3 sem cr)
ACCT 3410 Income Tax I (3 sem cr)	Accounting 5310 Taxation I (3 sem cr)
ACCT 5410 Income Tax II (3 sem cr)	Accounting 5350 Taxation II (3 sem cr)
ACCT 3110 Intermediate Accounting I (3 sem cr)	Accounting 3120 Financial Acctg II (3 sem cr)
ACCT 3120 Intermediate Accounting II (3 sem cr)	Accounting 5210 Financial Acctg III (3 sem cr)
ACCT 3310 Management & Cost Accounting (3 sem cr)	Accounting 5210 Management Acctg I (3 sem cr)
ACCT 4500 Accounting Information Systems (3 sem cr)	Accounting 5410 Accounting Information Systems (3 sem cr)
ACCT 4510 Auditing Principles & Techniques (3 sem cr)	Accounting 5510 Auditing (3 sem cr)

# **Huntsman School of Business CEO Center**

*Huntsman School of Business Career & Education Opportunities Center*

Utah State University - 3505 Old Main Hill - Logan, UT 84322

Eccles Business Building - Room 309

Phone: 1-435-797-2272 fax: 1-435-797-2399

[www.huntsman.usu.edu](http://www.huntsman.usu.edu)

## **Admission to the School of Business**

### **Non-Freshmen and Transfer Admission (24 or more credits)**

USU students and transfer students from other accredited colleges or universities may be admitted directly to any College of Business major if they have met the following:

1. Admitted to Utah State University
2. Designated a School of Business major on university application or submitted a School of Business application to the School of Business Career & Education Opportunities Center.
3. 24 or more post-high school earned college credits with 3.5 GPA or higher.

### **Students Not Admitted to the School of Business**

Students not meeting the above conditions are not admitted directly to the School of Business. They must apply through the School of Business CEO Center, Business 309, after they have completed 24 credits to include ECON 1500, MATH 1100, STAT 2300, and PSY 1010 or SOC 1010 with a C grade or higher in each course, a cumulative GPA of a 2.67 and successful completion of the Computer and Information Literacy (CIL) and Business Grammar pre-test exam or equivalent. For information on equivalency please see an advisor. Applications for admission with an essay are available in the School of Business CEO Center. Applicants are ranked according to GPA calculated below and admitted based on space available.

1/3 weight on four required courses

1/3 weight on last 24 credits earned

1/3 weight on overall GPA

For this evaluation and ranking, grades for courses which have been repeated will be discounted one step each time repeated for the School of Business admission grade point calculation (A- to B+) Students may not repeat a course more than twice, and no more than 10 repeats in total to earn a degree. (School of Business courses are limited to one repeat.)

### **Acceptance as an Accounting Major**

Students not meeting the college non-freshman and transfer student requirements may apply for acceptance as an accounting major after being admitted in the School of Business, achieving at least a 3.0 cumulative GPA, and completing Accounting 2010 with a B grade or higher. Accounting major application forms may be obtained and submitted at the School of Business CEO Center, Business 309.

### **Course Restrictions**

Many School of Business courses have prerequisites and other restrictions requiring adherence. School of Business courses may be repeated only once. College course restrictions are as follows:

1000-level courses

No restrictions

2000-level courses

Satisfy all course prerequisites including a 2.5 GPA.

3000- to 5000-level courses

Admission to the School of Business or another USU major, satisfy all course prerequisites including 2.67 GPA (ACCT 3110 and 3310 require a 3.0 GPA.)

### **Matriculation Requirement**

Not more than 15 USU School of Business credits (ACCT, BA, MIS MHR), numbered 2000 and above, earned as a non-business major (before acceptance in the School of Business) can be applied to a School of Business degree. More than 15 business credits can be transferred from other accredited institutions. However, additional USU credits added to previously earned transfer credits may not exceed 15.

### **Implementation**

Students will be admitted to the School of Business each semester. Applications must be received by December 1 for Spring Semester, April 1 for Summer Semester, and July 1 for Fall Semester. Applicants who have completed all requirements may apply at any time. If their achievement clearly qualifies for admission, they may receive early admission notification from the selection committee. Other applicants will be notified as soon as possible after grades are posted and the ranking can be made for the current semester.

### **50% of the business credit hours must be earned at the degree awarding institution.**

All students entering USU who desire to pursue a degree from the School of Business must have earned at least 50% of the required business credit at Utah State University. The exact number of business credits required to meet this regulation varies with each major. Please contact your School of Business advisor or the School of Business CEO Center (B 309) for clarification.



