

ARTICULATION AGREEMENT BETWEEN THE HUNTSMAN SCHOOL OF BUSINESS AT UTAH STATE
UNIVERSITY AND COLLEGE OF BUSINESS, TECHNOLOGY AND COMMUNICATION AT
SOUTHERN UTAH UNIVERSITY

The following courses are required of all majors in the School of Business at USU:

UTAH STATE UNIVERSITY

Accounting 2010
Survey of Accounting I (3 sem cr)

Accounting 2020
Survey of Accounting II (3 sem cr)

MIS 2200
Business Communications (3 sem cr)

Economics 1500
Intro to Economic Institutions (3 sem cr)

Economics 2010
Micro-economics (3 sem cr)

MHR 2050
Legal Environment of Business (3 sem cr)

Stats 2300
Business Statistics (4 sem cr)

Math 1050
College Algebra (4 sem cr)

Math 1100
Calculus Techniques (3 sem cr)

Psy 1010 OR Soc 1010
Introductory Courses (3 sem cr)

MIS 2100
Principles of MIS (3 sem cr)

SOUTHERN UTAH UNIVERSITY

ACCT 2010
Accounting Principles (3 sem cr)

ACCT 2020
Managerial Accounting (3 sem cr)

Engl 2040
Written Business Communication (3 sem cr)

Econ 2020 (3 sem cr)
Macroeconomics

ECON 2010
Microeconomics (3 sem cr)

ACCT 2050
Business Law I (3 sem cr)

MATH 2040
Applied Statistics - Business Emphasis (3 sem cr)

MATH 1050 - College Algebra (4 sem cr)

MATH 1100
Business Calculus (3 sem cr)

PSY 1010 OR SOC 1010
Introductory Courses (3 sem cr)

CSIS 2010 (3 sem cr)

OR
Test (AS in Business)

BA 3400
Corporate Finance (3 sem cr)

BA 3500
Fundamentals of Marketing (3 sem cr)

BA 3700
Production (3 sem cr)

BA 4300
International Finance (3 sem cr)

BA 4410
Financial Institutions (3 sem cr)

BA 4420
Insurance (3 sem cr)

BA 4450
Financial Policy (3 sem cr)

BA 4460
Investments (3 sem cr)

BA 4510
Buyer Behavior (3 sem cr)

BA 4530
Marketing Research (3 sem cr)

BA 4540
Retailing Management (3 sem cr)

BA 4550
Promotion (3 sem cr)

BA 4590
Marketing Strategy (3 sem cr)

Economics 3400
International Economics (3 sem cr)

Economics 4010
Managerial Economics (3 sem cr)

Economics 4020
Business Fluctuations & Forecasting (3 sem cr)

MHR 3110
Managing People & Organizations (3 sem cr)

MHR 4890
Business Policy (3 sem cr)

BIS 3330
Database Management (3 sem cr)

FIN 3250 & Fin 3260
Managerial Finance I and Managerial Finance II
together are equivalent (3 sem cr)

MKTG 3010
Marketing Principles (3 sem cr)

MGMT 3100
Production/Operations Mgt. (3 sem cr)

FIN 3400
International Finance (3 sem cr)

FIN 3770
Financial Institutions & Markets (3 sem cr)

FIN 3110
Risk & Insurance (3 sem cr)

FIN 4250
Advanced Managerial Finance (3 sem cr)

FIN 3750
Investments (3 sem cr)

MKTG 3030
Consumer Behavior & Ethics (3 sem cr)

MKTG 4100
Marketing Research and Strategy (3 sem cr)

MKTG 3900
Retail Management (3 sem cr)

MKTG 3930
Advertising (3 sem cr)

MKTG 4030
Marketing Management (3 sem cr)

ECON 3650
International Economics (3 sem cr)

ECON 3010
Managerial Economics (3 sem cr)

ECON 3020
Macroeconomics for Business Decisions (3 sem cr)

MGMT 3180
Management & Organizations (3 sem cr)

MGT 4750
Adv. Topics in Management (3 sem cr)

IS 3600
Advanced Database w/DBMS (3 sem cr)

ACCT 3110
Intermediate Acct I (3 sem cr)

ACCT 3120
Intermediate II (3 sem cr)

ACCT 3310
Managements & Cost Acct (3 sem cr)

ACCT 4510
Auditing (3 sem cr)

ACCT 3010
Financial Acct I (3 sem cr)

ACCT 3020
Financial Acct II (3 sem cr)

ACCT 3300
Cost Acct. (3 sem cr)

ACCT 3400
Auditing (3 sem cr)

Huntsman School of Business Career & Education Opportunities Center
Utah State University - 3505 Old Main Hill - Logan, UT 84322
Eccles Business Building - Room 309
Phone: 1-435-797-2272 fax: 1-435-797-2399
www.huntsman.usu.edu/ceo/

Admission to the Huntsman School of Business

Non-Freshmen and Transfer Admission (24 or more credits)

USU students and transfer students from other accredited colleges or universities may be admitted directly to any School of Business major if they have met the following:

1. Admitted to Utah State University
2. Designated a School of Business major on university application or submitted a School of Business application to the School of Business Career & Education Opportunities Center.
3. 24 or more post-high school earned college credits with 3.5 GPA or higher.

Students Not Admitted to the School of Business

Students not meeting the above conditions are not admitted directly to the School of Business. They must apply through the School of Business CEO Center, Business 309, after they have completed 24 credits to include ECON 1500, MATH 1100, STAT 2300, and PSY 1010 or SOC 1010 with a C grade or higher in each course, a cumulative GPA of a 2.67 or higher, and successful completion of the Computer and Information Literacy (CIL) exams and the Business Grammar pre-test or equivalent. See advisors for additional information about these requirements and accepted equivalencies. Applications for admission with an essay are available in the School of Business CEO Center. Applicants are ranked according to GPA calculated below and admitted based on space available.

- 1/3 weight on four required courses
- 1/3 weight on last 24 credits earned
- 1/3 weight on overall GPA

For this evaluation and ranking, grades for courses which have been repeated will be discounted one step each time repeated for the School of Business admission grade point calculation (A- to B+). Students may not repeat a course more than twice, and no more than 10 repeats in total to earn a degree. (School of Business courses are limited to one repeat.)

Acceptance as an Accounting Major

Students not meeting the college non-freshman and transfer student requirements may apply for acceptance as an accounting major after being admitted in the School of Business, achieving at least a 3.0 cumulative GPA, and completing Accounting 2010 with a B grade or higher. Accounting major application forms may be obtained and submitted at the School of Business CEO Center, Business 309.

Course Restrictions

Many School of Business courses have prerequisites and other restrictions requiring adherence. School of Business courses may be repeated only once. College course restrictions are as follows:

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|-----------------------------|---|
| 1000-level courses | No restrictions |
| 2000-level courses | Satisfy all course prerequisites including a 2.5 GPA. |
| 3000- to 5000-level courses | Admission to the School of Business or another USU major, satisfy all course prerequisites including 2.67 GPA (ACCT 3110 and 3310 require a 3.0 GPA.) |

Matriculation Requirement

Not more than 15 USU School of Business credits (ACCT, BA, MIS MHR), numbered 2000 and above, earned as a non-business major (before acceptance in the School of Business) can be applied to a School of Business degree. More than 15 business credits can be transferred from other accredited institutions. However, additional USU credits added to previously earned transfer credits may not exceed 15.

Implementation

Students will be admitted to the School of Business each semester. Applications must be received by December 1 for Spring Semester, April 1 for Summer Semester, and July 1 for Fall Semester. Applicants who have completed all requirements may apply at any time. If their achievement clearly qualifies for admission, they may receive early admission notification from the selection committee. Other applicants will be notified as soon as possible after grades are posted and the ranking can be made for the current semester.

50% of the business credit hours must be earned at the degree awarding institution.

All students entering USU who desire to pursue a degree from the School of Business must have earned at least 50% of the required business credit at Utah State University. The exact number of business credits required to meet this regulation varies with each major. Please contact your School of Business advisor or the School of Business CEO Center (B 309) for clarification.